

# Top Producing Loan Officer Program

Single Family Homeownership Loans

Recognizing YOU helping Minnesota Housing borrowers achieve homeownership



### **☆** What is it?

The Top Producing Loan Officer Program for Single Family Homeownership Loans recognizes individual loan officers on an annual basis from the Minnesota Housing participating lender network with the highest number of loans. Recognition is given out in each of the following regions at three levels based on the location of the property where the loan was closed and announced during the first quarter of the year. Loan officers who meet regional production thresholds may be acknowledged in more than one region:

**Regions:** 11-County Metro | Central | Northeast | Northwest | West Central | Southeast | Southwest **Levels:** Platinum - top 10% or more of regional production | Gold - next 10% | Silver - next 10%



#### How will I be recognized?

We know the time and commitment our Top Producers give to help our borrowers achieve their homeownership goals. So while the program is a recognition of achievement with a certificate and thank you from our leadership, each time you make the list of Top Producing Loan Officers, you are eligible to receive **featured marketing opportunities** that may include: press releases, promotional templates, award level elogos, social media shout outs, event support and more. You will also get an individual listing on our online Lender Search, including your name, contact information and photo.



#### How do I participate?

Recognition is based on the number of purchased\* loans each loan officer had in the loan commitment system by the end of the calendar year. To make sure you receive credit for all your Minnesota Housing loans committed during the year:

- 1. Ask your Web Administrator to set you up as a Loan Officer in the Minnesota Housing loan commitment system, if not already completed.
- 2. Make sure your name is entered in the "Loan Officer" field in the loan commitment system to claim your loan.
  - \*Purchase approval of a loan is a post-closing process that happens in the loan commitment system at your company after closing.



## **Questions about the Top Producing Loan Officer Program?**

Contact the <u>Partner Solutions Team</u> at 651.296.8215 or 800.710.8871 between 8:00 a.m. and 5:00 p.m. on business days and ask to speak to the Minnesota Housing Business Development Representative who works with your lending organization.



651.296.8215 www.mnhousing.gov

