



## Minnesota Housing eNews Alert

February 3, 2011

### Top Producing Loan Officers for Third and Fourth Quarter

Minnesota Housing recognizes the following top producing loan officers for the second half of 2010.

Loan Officer	Lender	Region	Award Level**
<a href="#">Kathy Altringer</a>	Bremer Bank - Crookston	Northwest	Platinum
<a href="#">Tracy Appel</a>	First National Bank of Bemidji	Northwest	Platinum
<a href="#">Joy Bender</a>	Lake Area Mortgage - Shoreview	Metro	Platinum
<a href="#">Twila Hanks</a>	MidCountry Mortgage - Arden Hills	Metro	Platinum
<a href="#">Ian McDonald</a>	Cornerstone Mortgage - Hutchinson	Southwest	Platinum
<a href="#">Julie Reinemann</a>	North Shore Bank of Commerce	Northeast	Platinum
<a href="#">Mark Vis</a>	First State Bank Southwest	Southwest	Platinum
<a href="#">Jill Winkler</a>	North Shore Bank of Commerce	Northeast	Platinum
<a href="#">Jeff Asche</a>	Heritage Bank	Southwest	Gold
<a href="#">Eric Crouch</a>	Lake Area Mortgage - Shoreview	Metro	Gold
<a href="#">Elizabeth Lundgren</a>	North Shore Bank of Commerce	Northeast	Gold
<a href="#">Cory Stenson</a>	North Shore Bank of Commerce	Northeast	Gold
<a href="#">Eric Bloomstrand</a>	Bell Mortgage - Minneapolis	Metro	Silver
<a href="#">Nick Fairbanks</a>	PHH Home Mortgage	Metro	Silver
<a href="#">Barbara Graham</a>	U.S. Bank Home Mortgage - Robbinsdale	Metro	Silver
<a href="#">Carrie Guarrero</a>	Cornerstone Mortgage - Burnsville	Metro	Silver
<a href="#">Nancy Healy</a>	Fairway Independent Mortgage - Bloomington	Metro	Silver
<a href="#">Nancy Hostetler</a>	Bell Mortgage - Uptown	Metro	Silver
<a href="#">Doug Kampsen</a>	Lake Area Mortgage - Shoreview	Metro	Silver
<a href="#">Nathan Marsten</a>	Bell Mortgage - Uptown	Metro	Silver
<a href="#">Eric Otterness</a>	Lake Area Mortgage - Shoreview	Metro	Silver
<a href="#">Jim Peterson</a>	Lake Area Mortgage - Shoreview	Metro	Silver
<a href="#">Vickie Reardon</a>	Bremer Bank - Eagan	Metro	Silver
<a href="#">Peggy Ryan</a>	Residential Mortgage Group - Minnetonka	Metro	Silver
<a href="#">Kari Schmidt</a>	Homeland Mortgage	West Central	Silver
<a href="#">Michelle Shull</a>	Lake Area Mortgage - Shoreview	Metro	Silver
<a href="#">Cynthia Theisen</a>	U.S. Bank Home Mortgage - Eden Prairie	Metro	Silver

**\*\*Platinum Level:** Loan officers producing 3% or more of regional production in the Metro or 12% in Greater MN

**Gold Level:** Loan officers producing 2-2.99% of regional production in the Metro or 10-11.99% in Greater MN

**Silver Level:** Loan officers producing 1-1.99% of regional production in the Metro or 8-9.99% in Greater MN

These loan officers are highlighted on the [Find A Lender](#) page of the Minnesota Housing website.

## Lender Technical Assistance Sessions Available

For a refresher or for first-time learning opportunities, consider attending the upcoming technical assistance sessions presented by Minnesota Housing. Click the session date to register online.

**Fix-up Fund** - Information presented will include features and benefits of these programs, calculating borrower and property eligibility, defining loan documentation requirements, processing, closing and funding. This session *does not* include training on how to enter loans into the Minnesota Housing HDS Single Family Web Application.

This session is for lending partners that deliver Fix-up Fund/Community Fix-up Fund loans including managers, loan officers and processing staff. Other housing professionals are also welcome to register for informational purposes.

- [Webinar - Wednesday, February 16, 2011 - 1:00 - 3:30 p.m.](#)
- [Webinar - Thursday, April 28, 2011 - 1:00 - 3:30 p.m.](#)
- [Webinar - Wednesday, May 18, 2011 - 1:00 - 3:30 p.m.](#)

**Mortgage Loan Programs - Minnesota Mortgage Program (MMP), Community Activity Set-Aside (CASA) program, Homeowner Assistance Fund (HAF)** - Information presented will include first-time homebuyer first-mortgage (MMP and CASA) and entry-cost assistance (HAF) programs. This includes information on the delivery, review and purchase process by U.S. Bank Home Mortgage - MRBP Division, the master servicer for our programs. This session *does not* include training on how to enter loans into the Minnesota Housing HDS Single Family Web Application.

This session is for managers, loan officers, processors, loan specialists, underwriters, closers, post-closers, shippers and final document staff who work with Minnesota Housing mortgage loan programs.

- [Webinar - Tuesday, February 15, 2011 - 9:00 a.m. - 12:30 p.m.](#)
- [Webinar - Thursday, March 10, 2011 - 9:00 a.m. - 12:30 p.m.](#)
- [Webinar - Tuesday, April 12, 2011 - 9:00 a.m. - 12:30 p.m.](#)
- [Webinar - Tuesday, May 17, 2011 - 9:00 a.m. - 12:30 p.m.](#)

**HOME HELP** - This session provides an overview of our federally-funded, entry-cost assistance program including reviewing borrower and property eligibility, defining loan documentation requirements, processing, closing, and funding the HOME HELP loan. This session *does not* include training on how to enter loans into the Minnesota Housing HDS Single Family Web Application.

This information session is mandatory for loan officers who will be originating HOME HELP entry-cost assistance program loans. Attendance is strongly recommended for processors, loan specialists, underwriters, closers, post-closers, shippers and final document staff who work with HOME HELP.

- [Webinar - Thursday, February 17, 2011 - 1:00 - 4:00 p.m.](#)

- [Webinar - Tuesday, March 15, 2011 - 9:00 a.m. - 12:00 p.m.](#)
- [Webinar - Thursday, April 14, 2011 - 1:00 - 4:00 p.m.](#)
- [Webinar - Thursday, May 19, 2011 - 9:00 a.m. - 12:00 p.m.](#)

**HDS SF Web Application - General** - This session will include basic and advanced features of working with the Minnesota Housing online loan system, commitments, purchase approvals, funding and reports.

This session is necessary managers, loan officers, processors, loan specialists, underwriters, closers, post-closers, shippers and final document staff who will commit and/or purchase approve loans.

- [Webinar - Thursday, February 24, 2011 - 9:00 - 11:30 a.m.](#)
- [Webinar - Thursday, March 17, 2011 - 9:00 - 11:30 a.m.](#)
- [Webinar - Tuesday, April 19, 2011 - 1:00 - 3:30 p.m.](#)
- [Webinar - Tuesday, May 24, 2011 - 9:00 - 11:30 a.m.](#)

## Questions?

Single Family Division Help Desk  
651.296.8215 or 800.710.8871 (toll-free)

7:30 a.m. to 5:00 p.m. (business days)