

APPENDIX B:
Program Descriptions

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Notes on reading the program descriptions:

- “Housing Investment Fund” and “Pool 2” refer to the same resource.
- “Housing Affordability Fund” and “Pool 3” refer to the same resource.
- The sum of the projections for the number of housing units or households assisted by individual programs during the plan period exceed the total number of households projected to be served across all programs. This occurs because some households or housing units will receive assistance from multiple programs in order to achieve needed affordability levels.
- The projections for the number of households or units assisted generally are based on the average assistance per unit or per household for the last five years, by program, adjusted for inflation and program trends.
- Several programs have multiple funding sources, which may necessitate some differences in program rules depending on the funding sources.
- The tables in the narratives show funds available for commitment in 2017.

HOME BUYER FINANCING AND HOME REFINANCING

Home Mortgage Loans | \$600,000,000

We offer three home mortgage programs. The first two (Start Up and MCC with first mortgage programs) serve first-time homebuyers; the third (Step Up) assists current homeowners refinancing or purchasing homes. Under the programs, participating lenders originate fully-amortizing first mortgages throughout the state. Each of the three loan types offers loans for downpayment and closing costs that are structured to meet the needs of low- and moderate-income homeowners.

In the current business model for homeownership, we access capital to finance the purchase of mortgage-backed securities containing program mortgages by selling bonds and/or selling our mortgage-backed securities on the secondary market.

We remain committed through our programs to serve households of color or Hispanic ethnicity and households with incomes below 80 percent of area median income.

Current household income limits for first-time buyers:

Property Location	Maximum Household Income	
	1-2 person	3 or more
Minneapolis/Saint Paul (11-county area)	\$86,600	\$99,500
Rochester	\$81,700	\$93,900
Balance of State	\$77,400	\$89,000

Current income limits for repeat and refinance buyers:

Property Location	Maximum
Minneapolis/Saint Paul (11-county area)	\$124,000
Rochester	\$124,000
Balance of State	\$110,600

Purchase price limits:

Property Location	Maximum
Minneapolis/Saint Paul (11-county area)	\$307,900
Balance of State	\$255,500

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, we financed:

- 4,089 loans
- \$599,372,332 total loan amount
- \$146,582 average loan amount
- Median household income of borrowers was \$51,159 or 66 percent of statewide median income
- 27 percent were households of color or Hispanic ethnicity

Our home mortgage programs are experiencing high production, which is heavily supported by downpayment and closing-cost loans. Eighty-eight percent of home mortgage borrowers use some type of downpayment and closing cost loan, which is comparable with other top-producing housing finance agencies nationally.

Proposal for 2017

With the amount of funds requested to support downpayment and closing-cost loans, we estimate 2017 home mortgage production will be \$600 million. This would be a similar level of production as we expect to achieve in 2016, which increased from an original budget of \$510 million to \$590 million. If production strengthens, we will need additional funds in 2017 or program changes for downpayment and closing-cost loans.

Based on resources available for new activity in 2017, we expect to finance loans for 3,750 households. Reducing the homeownership disparity for households of color or Hispanic ethnicity with these resources will continue to be a priority in 2017.

Program Funding by Source

Source	Amount
Agency Bond Proceeds and Other Mortgage Capital	\$600,000,000
2017 Total	\$600,000,000

Legal Authority: Minn. Stat. §462A.05, Subd. 3; Minn. Stat. §462A.073; Minn. Rules, Parts 4900.3200-3290; IRC §143

Mortgage Credit Certificates (MCCs) | \$5,700,000

The Internal Revenue Service permits state housing finance agencies to convert mortgage revenue bond (MRB) authority into Mortgage Credit Certificates (MCCs) for first-time homebuyers. MCCs make homeownership more affordable by allowing eligible homebuyers to claim a nonrefundable tax credit for a percentage of their mortgage interest up to \$2,000 annually. Eligibility requirements for MRB programs, such as first-time homebuyer status, also apply to MCCs.

Between November 2012 and January 2016 we converted a total of \$277 million of unused bonding authority:

- \$135 million in 2012,
- \$92 million in December 2014, and
- \$50 million in January 2016.

The total amount of bonding authority converted to approximately \$69 million in MCC authority (with 25 percent rate for converting bonding authority into MCC authority).

The following table shows an example of how the tax credit works.

Mortgage amount	\$170,000
Mortgage interest rate	3.5%
Annual mortgage interest payment	\$5,952
Credit rate	25%
Annual tax credit	\$1,488

Program Performance and Trends

MCCs support additional lending by the Agency and advance our business model. Ninety-seven percent of MCC borrowers have used our first mortgages to purchase their home.

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing allocated MCCs for:

- 272 borrowers
- Median household income of borrowers was \$60,969 or 79 percent of statewide median income
- 16 percent were households of color or Hispanic ethnicity

Proposal for 2017

After 2016, we expect to have approximately \$5.7 million of MCC authority remaining, which we will use in 2017, allowing the program to run through the spring 2017.

We expect to assist approximately 134 homebuyers in 2017 under this program.

Program Funding by Source

Source	Amount
Agency Bond Proceeds and Other Mortgage Capital	\$5,700,000
2017 Total	\$5,700,000

Legal Authority: Minn. Stat. §462A.05; IRC §143, Section 25

Deferred Payment Loans | \$15,500,000

We offer two downpayment and closing-cost loans—Deferred Payment Loans and Monthly Payment Loans—that support homeowners receiving Start Up, Step Up, or MCC first mortgage loans. Historically, the percentage of our borrowers receiving one of the two types of downpayment and closing-cost loans has been significant, ranging from 60 percent to 90 percent of all borrowers.

The Deferred Payment Loan (DPL) provides an interest-free, deferred loan for downpayment and closing costs to income-eligible first-time homebuyers purchasing a home under the Start Up program. Borrowers that receive DPL lack the necessary funds for standard mortgage downpayment and closing costs. The maximum loan amount is \$7,500. The program serves lower income households than the amortizing Monthly Payment Loan (MPL) and is funded through a combination of state appropriations and Pool 3 funds.

To ensure that funds support successful homeownership, DPL requires borrowers to contribute a minimum cash investment of the lesser of one percent of the purchase price or \$1,000 and have a credit score of at least 640. DPL also requires at least one borrower per household to complete homebuyer education.

Current income limits are adjusted by household size. Limits for households of one to three members are:

Property Location	Maximum
Minneapolis/Saint Paul (11-county area)	\$60,000
Rochester	\$60,000
Balance of State	\$55,000

Current purchase price limits are:

Property Location	Maximum
Minneapolis/Saint Paul (11-county area)	\$307,900
Balance of State	\$255,500

Program Performance and Trends

The availability of DPL is a driver of overall home mortgage production, particularly among lower income and more targeted borrowers. In 2016, we increased the maximum DPL loan amounts slightly to reflect higher down-payment and closing costs resulting from higher home prices and sellers who are no longer willing to pay a sale's transaction costs. The changes went into effective on June 29, 2016.

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing financed:

- 2,023 loans
- \$13,135,425 total loan amount
- \$6,493 average loan
- Median household income of borrowers was \$43,680 or 56 percent of statewide median income
- 33 percent were households of color or Hispanic ethnicity

Proposal for 2017

The 2017 budget includes \$15.5 million for DPL. If home mortgage demand remains very strong, additional resources will be needed to support DPL, or we will have to make program changes.

Based on resources available for new activity in 2017, we expect to support 2,067 households under this program.

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2018	\$885,000
Repayments and Receipts	\$2,400,000
Housing Affordability Fund (Pool 3)	\$12,215,000
2017 Total	\$15,500,000

Legal Authority: Minn. Stat. §462A.21, Subd. 8; Minn. Rules, Parts 4900.1300-1359

Monthly Payment Loans | \$11,000,000

Monthly Payment Loans (MPLs) are interest-bearing, amortizing loans that provide downpayment and closing-cost funds. MPLs support our home mortgage loan programs, including Start Up, Step Up, and the first mortgage loans originated under the Mortgage Credit Certificate program. Borrowers who qualify for MPLs receive up to 10,000. MPLs have a 10-year term with an interest rate equal to that of the first mortgage.

To ensure that funds support successful homeownership, MPL requires borrowers to contribute a minimum cash investment of the lesser of one percent of the purchase price or \$1,000 and have a credit score of at least 640. MPL also requires at least one borrower in each household receiving a Start Up loan to complete homebuyer education.

Current household income limits are:

Property Location	Maximum Household Income	
	1-2 person	3 or more
Minneapolis/Saint Paul (11-county area)	\$86,600	\$99,500
Rochester	\$81,700	\$93,900
Balance of State	\$77,400	\$89,000

Current purchase price limits are:

Property Location	Maximum
Minneapolis/Saint Paul (11-county area)	\$307,900
Balance of State	\$255,500

Program Performance and Trends

Demand for this program has remained strong since its introduction in late 2012.

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- 1,437 loans
- \$10,463,950 total loan amount
- \$7,282 average loan
- Median household income of borrowers was \$66,537 or 86 percent of statewide median income
- 25 percent were households of color or Hispanic ethnicity

Proposal for 2017

For 2017, we anticipate about one-third of general home mortgage production will involve MPL, which would require \$11 million for MPL. MPL production is subject to overall home mortgage production trends, the interest rate environment, the overall percentage of our borrowers who need a downpayment and closing-cost loan, and program design changes. Given that MPL is the only downpayment and closing-cost loan available with all home mortgage options, the demand for MPL depends upon the demand for Start Up, Step Up, and MCC first

mortgage loans. This budget request anticipates potential downpayment and closing-cost program changes if overall first mortgage demand continues to be high.

Based on resources available for new activity in 2017, we expect to fund loans for 1,222 households under this program.

Program Funding by Source

Source	Amount
Housing Investment Fund (Pool 2)	\$11,000,000
2017 Total	\$11,000,000

Legal Authority: Minn. Stat. §462A.05

Habitat for Humanity Initiative | \$2,500,000

In 2016 and prior years, the Habitat for Humanity Initiative supported low-interest loans originated by Habitat for Humanity Minnesota affiliates for qualifying households under its Next 1,000 Homes Fund.

While income limits are less than or equal to 50 percent of the greater of state or area median income in the existing program, Habitat sets specific borrower income limits, which typically are lower than our limits. Habitat also establishes maximum loan amounts that are lower than the Agency’s home mortgage loan program limits.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, under Habitat’s Next 1,000 Homes, we funded:

- 29 loans
- \$2,089,129 total loan amount
- \$72,039 average Minnesota Housing funding per household
- Median household income of borrowers was \$33,384 or 43 percent of statewide median income
- 78 percent were households of color or Hispanic ethnicity

Proposal for 2017

In 2017, we plan to change our investment strategy. Existing investments will continue to support the Next 1,000 Homes Fund, which will just serve Greater Minnesota. For Twin Cities Habitat for Humanity, we plan to invest an estimated \$10 million through 2020, with \$2.5 million provided in 2017. These funds will help launch their mortgage capital acquisition strategy and create a \$75 million lending pool, with a goal of serving 400 new homebuyers, largely reflective of Minnesota’s increasingly diverse population.

Under this new initiative, the income limits will be 80 percent of the area median income.

Based on resources available for new activity in 2017, we expect our funds to support loans for approximately 31 households under this program.

Program Funding by Source

Source	Amount
Housing Investment Fund (Pool 2)	\$1,500,000
Housing Affordability Fund (Pool 3)	\$1,000,000
2017 Total	\$2,500,000

Legal Authority: Minn. Stat. §462A.21, Subd. 5; Minn. Stat. §462.33; Minn. Rules, Parts 4900.3600-3652; and Board adopted Investment Policy, which in relevant part is consistent with Minn. Stat. §11a.24

HOMEBUYER/OWNER EDUCATION AND COUNSELING

Homeownership Education, Counseling & Training (HECAT) | \$1,517,000

Homeownership Education and Counseling (HECAT) supports pre-purchase homebuyer training, home equity conversion counseling, and post-purchase counseling. We and our funding partners (the Minnesota Homeownership Center, the Family Housing Fund, and the Greater Minnesota Housing Fund) accept funding proposals annually from administrators through a competitive Request for Proposals process.

Program Performance and Trends

Of the households assisted in 2015, 50 percent participated in homebuyer education classroom courses, 22 percent received one-on-one pre-purchase counseling services, and 28 percent received foreclosure counseling. An additional 3,783 households participated in Framework, an online homebuyer education option. Thirty-six percent of these clients were in Greater Minnesota and 64 percent in the Twin Cities Metropolitan Area.

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- 8,678 households (including NFMC foreclosure counseling). An additional 3,783 households participated online through Framework.
- \$2,007,397 funding amount
- \$231 average Minnesota Housing assistance per household
- Median household income of participants was \$35,780 or 46 percent of statewide median income
- 42 percent were households of color or Hispanic ethnicity

A review of mortgage delinquency and foreclosure in Minnesota shows that some troubled loans remain in the system; however, rates have declined from the highs of 2008-2010 and need for foreclosure counseling has continued to diminish.

Proposal for 2017

We expect a state appropriation of \$857,000. Also, historically the Greater Minnesota Housing Fund and the Homeownership Center have annually contributed \$250,000 to the program and the Family Housing Fund has contributed \$150,000.

Based on resources available for new activity in 2017, we expect to fund assistance for 13,810 households under HECAT (including online Framework training).

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2018	\$857,000
Repayments and Receipts	\$10,000
Contributions from Other Organizations	\$650,000
2017 Total	\$1,517,000

Legal Authority: Minn. Stat. §462A.209

National Foreclosure Mitigation Counseling (NFMC) | \$0

We have funded foreclosure prevention counseling with federal funds from the National Foreclosure Mitigation Counseling (NFMC) program. These funds are administered in conjunction with the HECAT program.

Program Performance and Trends

Program performance is included in HECAT performance results.

Proposal for 2017

In the spring of 2016, we received \$678,894 in NFMC funds (round 10), we committed these funds under the 2016 AHP and do not expect to additional funds in 2017.

Program Funding by Source

Source	Amount
Federal Funds	
New Appropriations	\$0
2017 Total	\$0

Legal Authority: Minn. Stat. §462A.209

Enhanced Homeownership Capacity Initiative | \$1,250,000

Households of color or Hispanic ethnicity are an increasing share of the state's population, yet Minnesota's homeownership disparity (the homeownership rate differential between white/non-Hispanic households and households of color or Hispanic ethnicity) is among the highest in the nation. These households often struggle to access the mortgage market, and their homeownership rate declined between 2008 and 2012, with a modest improvement in subsequent years.

The Enhanced Homeownership Capacity Initiative, a pilot program, provides intensive financial education, comprehensive homebuyer/owner training, and case management services to prepare families for sustainable homeownership. It serves a range of households but has targeted efforts to reach households of color or Hispanic ethnicity to increase their probability of successful homeownership.

In the most recent round of funding, thirteen organizations will provide services – nine in the Twin Cities metro, three in Greater Minnesota, and one in both areas.

Program Performance and Trends

This initiative supports new and expanded homeowner training efforts through existing organizations, which leverage funds from a number of sources.

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- 548 loans
- \$587,500 total grant amount
- \$1,072 average Minnesota Housing funding per household
- Median household income of borrowers was \$33,384 or 43 percent of statewide median income
- 92 percent were households of color or Hispanic ethnicity

Proposal for 2017

For 2017, we will allocate \$1,250,000 for the pilot, including a \$500,000 direct appropriation to one provider by the Legislature and \$750,000 of Pool 3 funds that we will distribute through a competitive RFP.

Based on resources available for new activity in 2017, we anticipate serving approximately 833 households under this pilot program.

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2017 (designated)	\$500,000
Housing Affordability Fund (Pool 3)	\$750,000
2017 Total	\$1,250,000

Legal Authority: Minn. Stat. §462A.209

HOME IMPROVEMENT LENDING

Home Improvement Loan Program | \$14,000,000

The Home Improvement Loan Program, including the Fix Up Fund and Community Fix Up Fund, provides fully-amortizing home improvement loans to low- and moderate-income homeowners to improve the livability and energy efficiency of their homes. It is a key tool for addressing the state's stock of aging housing.

The program serves a broad range of incomes and promotes economic diversity in lending. With higher loan-to-value limits than traditional loan products and an unsecured loan option, borrowers are able to improve and preserve their homes when other financing options may be not available to them. This is an important product when home values in some markets are still recovering from the housing crisis, and traditional lender loan products are capped at an 80 percent loan-to-value ratio.

Current income limit: \$99,500 for secured and unsecured loans (no limit for unsecured energy incentive and secured energy/accessibility loans).

Maximum loan amount: \$50,000 for secured loans; \$15,000 for unsecured loans and secured energy/accessibility loans.

Program Performance and Trends

For the Program Assessment period of October 1, 2014—September 30, 2015, Minnesota Housing financed:

- 811 loans
- \$13,536,159 total loan amount
- \$16,691 average loan
- Median household income of borrowers was \$68,132 or 88 percent of statewide median income
- Nine percent were households of color or Hispanic ethnicity

Coming out of the recession, lending in this program initially increased with the stronger economy; however, over the last couple of years, we have seen a leveling or slight drop off. Lenders have told us that renewed home equity lines of credit and cash-out first mortgage refinances are pulling market share from fixed-term products.

Proposal for 2017

With recent trends in home improvement lending, we are allocating \$14 million for this program. Based on resources available for new activity in 2017, we expect to finance loans for 824 households.

We anticipate no major operational changes for the home improvement programs in 2017; however, staff will look to support our Olmstead initiative by developing and implementing an outreach plan to increase awareness of loan resources among disability service organizations and increase program usage by households with accessibility needs. We will also continue to promote Community Fix Up initiatives with an interest-rate write down that reach lower income households than those served under regular program options and continue to develop partnerships with several energy company consortiums to promote our loan products to utility customers and contractors.

Program Funding by Source

Source	Amount
Housing Investment Fund (Pool 2)	\$13,727,500
Housing Affordability Fund (Pool 3)	\$272,500
2017 Total	\$14,000,000

Legal Authority: Minn. Stat. §462A.05, Subd. 15; Minn. Rules, Parts 4900.0610-0700

Rehabilitation Loan Program (RLP) | \$8,600,000

The Rehabilitation Loan Program (RLP) provides deferred loan financing to low-income homeowners needing home rehabilitation to improve its safety, livability, or energy efficiency. The housing is rehabilitated to the greatest extent practicable to meet the rehabilitation standard adopted by the Agency in 2010. Homeowners who need emergency assistance or have an essential accessibility need are referred to the Emergency & Accessibility Loan (ELP) component of the program.

Local entities, such as community action agencies, administer RLP. The maximum loan term is 15 years for properties taxed as real property and 10 years for manufactured homes taxed as personal property and located in a manufactured home park. All loans are forgiven after the loan term if the borrower does not sell, transfer title, or cease to occupy the property during the loan term. Other borrower assets cannot exceed \$25,000.

Current income limits are adjusted by household size, from \$18,100 for a single person household to \$25,800 for a four-person household.

Maximum loan amount: \$15,000 for an emergency or accessibility loan and \$27,000 for a rehabilitation loan.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- 205 loans
- \$4,580,118 total loan amount
- \$22,342 average loan
- Median household income of borrowers was \$14,195 or 18 percent of statewide median income
- 19 percent were households of color or Hispanic ethnicity

In the past year, staff has worked to 1) improve program delivery and the capacity of local administrators, 2) improve oversight of funds for eligible uses and cost control, and 3) refine the onsite monitoring process to identify and select administrators needing higher levels of technical assistance.

Proposal for 2017

In 2017, we will continue to work with administrators to identify program changes that will improve client services and make administrator execution easier. Administrator capacity continues to be an issue, with thinly funded orga-

nizations, limited staff capacity to cover multiple program areas, and a recent trend toward administrator consolidation. This year, we will provide additional targeted technical assistance to administrators that “underserve” their market area, based on the number of eligible households compared with their origination volume, with a focus on outreach methods. We will also support our Olmstead initiative and increase awareness of Rehabilitation and Emergency products among households with a disabled family member and among service organizations.

Based on resources available for the program in 2017, we expect to fund rehabilitation loans for 314 households.

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2018	\$2,772,000
Repayments and Receipts	\$1,000,000
Housing Affordability Fund (Pool 3)	\$4,828,000
2017 Total	\$8,600,000

Legal Authority: Minn. Stat. §462A.05, Subd. 14a; Minn. Rules, Parts 4900.0610-0700

RENTAL PRODUCTION - NEW CONSTRUCTION & REHABILITATION

First Mortgage – Low and Moderate Income Rental (LMIR) | \$60,000,000

We have the ability to finance and insure amortizing first mortgages. Traditionally, we have made direct loans through our Low and Moderate Income Rental Program (LMIR) using either

Pool 2 resources or proceeds from the issuance of tax-exempt bonds. Direct loans are now made under LMIR in combination with HUD's Risk Sharing Program.

The LMIR Program makes interest-bearing, amortizing first mortgages available for the refinance, acquisition, rehabilitation, or new construction/conversion of rental developments that house low- and moderate-income Minnesotans. We also finance construction (bridge) loans and streamlined refinance loans under this program. Financing is available to housing sponsors both through the Request for Proposals (RFP) process and on a year-round pipeline basis. To enhance LMIR loans, we may also offer a companion, low- or no-interest deferred loan under the Flexible Financing for Capital Cost (FFCC) program, resulting in a lower overall interest rate on a blended basis.

Current rent restrictions: a minimum of 40 percent of units must be affordable to households with incomes at 60 percent of the area median income; or 20 percent of units must be affordable to households with incomes at 50 percent area median income; the balance of units may have rents at the Minnesota Housing determined "market rate".

Current tenant income restrictions: 40 percent of units must be occupied by households with incomes at 60 percent or less of the area median income; or 20 percent of units must be occupied by households with incomes at 50 percent or less of area median income; and 25 percent of units may be occupied by households with unrestricted incomes. The balance of the units may be occupied by households with incomes equal to or less than 100 percent of the area median income.

There are no set minimum or maximum loan amounts; however, due to financing costs, loans are generally not feasible with loan amounts less than \$2 million on tax-exempt bond loans and \$350,000 on all others.

For the past several years, the bond market has not produced attractive interest rates for long-term bonds; as a result, we have issued short-term tax-exempt bonds to finance LMIR construction (bridge) loans. Bridge loans may be paid off by permanent LMIR loans funded from Pool 2 resources, a structure that allows developments to qualify for four percent housing tax credits and realize the benefit of very low short-term interest rates while not being subject to interest rate risk on the permanent mortgages. This structure is subject to change as directed by our finance staff (as the bond market changes).

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing financed:

- Three LMIR loans for developments with 174 units
- \$4,625,286 total loan amount
- \$26,582 average assistance per unit
- Median household income of tenants was \$22,440 or 29 percent of statewide median income
- 53 percent of households were of color or Hispanic ethnicity

Proposal for 2017

To broaden the benefit and flexibility of our first mortgage programs, we have adopted new mortgage products including HUD MAP loans and a Streamline Refinance product, which rolled out this past year. For 2017, we will continue to explore and implement additional mortgage products, and we developing a year-round funding approach to enhance the marketing and benefit of our mortgage products. We expect to pair deferred funding sources (including FFCC, PARIF and possibly HOME) with amortizing mortgages to support this year-round approach.

We are budgeting \$25 million for LMIR permanent financing and \$35 million for short-term bridge loans. We anticipate that roughly 70 percent of amortizing loan financing will be awarded through the RFP process and 30 percent will be awarded through year-round funding.

Based on resources available for new activity in 2017, we expect to assist 729 units under permanent LMIR financing (excluding bridge loans).

Program Funding by Source

Source	Amount
Agency Bond Proceeds and Other Mortgage Capital	\$35,000,000
Housing Investment Fund (Pool 2)	\$25,000,000
2017 Total	\$60,000,000

Legal Authority: Minn. Stat. §462A.05, Subd. 3

First Mortgage – Multifamily Accelerated Processing (MAP) | \$20,000,000

The HUD Multifamily Accelerated Processing (MAP) program provides mortgage insurance through HUD's Federal Housing Administration to facilitate new construction, rehabilitation, acquisition, and refinance of multifamily rental housing. MAP transactions are fully-insured, fully-amortizing loan products. Through a partnership with Dougherty Mortgage, we complete the loan underwriting and then assign HUD's commitment to a third party for rate lock, closing, funding, and servicing. These loans may be paired with our other loan programs.

Eligibility requirements: The development must meet the underwriting standards as prescribed by HUD, including loan-to-value requirements and debt-service-coverage ratio. The development team must also meet HUD requirements regarding experience and financial strength.

There are no set minimum or maximum loan amounts; however, due to financing costs, loans are generally not feasible in amounts of less than \$1 million.

Program Performance and Trends

One MAP loan for a development with 37 units closed during the period of October 1, 2014 – September 30, 2015. In the current interest rate environment, MAP loan volume is expected to increase, both through the RFP and on a pipeline basis.

Proposal for 2017

We expect \$20 million to be available for MAP lending. We will review RFP applications to determine if they would be served better as HUD MAP loans or LMIR loans.

Based on resources available for new activity in 2017, we expect to assist 583 units under MAP.

Program Funding by Source

Source	Amount
Agency Bond Proceeds and Other Mortgage Capital	\$20,000,000
2017 Total	\$20,000,000

Legal Authority: Minn. Stat. §462A.05, Subd. 3

Flexible Financing for Capital Costs (FFCC) | TBD

We provide Flexible Financing for Capital Costs (FFCC) deferred loans at low or no interest. FFCC is available only in conjunction with Agency-originated first mortgage loans for the refinance, acquisition, rehabilitation, or new construction/conversion of rental developments that house low- and moderate-income Minnesotans.

We allocate FFCC funds through the Request for Proposals (RFP) process and on a year-round pipeline basis, allowing us to act more quickly to meet the immediate needs of developments that would be unnecessarily delayed if required to wait for the next RFP.

Current rent restrictions: a minimum of 40 percent of units must be affordable to households with incomes at 60 percent of the area median income; or 20 percent of units must be at affordable to households with incomes at 50 percent area median income; the balance of units may have rents at the Minnesota Housing determined “market rate”.

Current tenant income restrictions: 40 percent of units must be occupied by households with incomes at 60 percent or less of the area median income; or 20 percent of units must be occupied by households with incomes at 50 percent or less of area median income; and 25 percent of units may be occupied by households with unrestricted incomes. The balance of the units may be occupied by households with incomes equal to or less than 100 percent of the area median income.

Maximum loan amount: no set limit, subject to funding availability.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing financed:

- One FFCC loan for a development with 100 units
- \$846,000 total loan amount
- \$8,460 average FFCC assistance per unit

Proposal for 2017

Because the need for FFCC is largely dependent on which develops ask for and receive a first mortgage from us and need gap financing, demand for FFCC is very uncertain. Thus, we are not allocating funds to FFCC at this time. As RFP selections are made, we will transfer funds from the new Multifamily Flexible Capital Account to FFCC. (The next program description outlines this new account.)

Of the FFCC funds that will eventually be made available, we anticipate that approximately 75 percent of the funds will be awarded through the 2016 RFP and up to 25 percent will be awarded through year round pipeline.

Until we determine the amount of funds needed for FFCC, we cannot estimate the number of units that would be assisted.

Program Funding by Source

Source	Amount
Housing Affordability Fund (Pool 3)	TBD
2017 Total	TBD

Legal Authority: Minn. Stat. §462A.05, Subd.3, and - Minn. Stat. §462A.21, Subd.8a.

Multifamily Flexible Capital Account | \$4,500,000

Our multifamily underwriting team has the difficult challenge of funding as many high-quality rental developments each year as possible with available funds and varying program restrictions. Matching the right funds to the right development to maximize the number of affordable housing opportunities is a complex process. This year, we are creating a Multifamily Flexible Capital Account using resources from our Housing Affordability Fund (Pool 3). This account will allow us to fill the last funding gaps in projects to maximize production. We will use this account to fund FFCC after we determine the amount that is needed and then use the remaining funds to fill other gaps.

Program Performance and Trends

This will be a new account for 2017, from which resources will be transferred to regular programs as needed.

Proposal for 2017

Program Funding by Source

Source	Amount
Housing Affordability Fund (Pool 3)	\$4,500,000
2017 Total	\$4,500,000

Low-Income Housing Tax Credits (LIHTC) | \$9,546,045

Low-Income Housing Tax Credits (LIHTCs) provide federal income tax credits to owners and investors in the construction or acquisition/substantial rehabilitation of eligible rental housing. The housing must meet income and rent restrictions for a minimum of 30 years. The U. S. Department of Treasury (IRS) allocates tax credits based upon state population and a per capita amount that increases each year with the cost of living. Syndication proceeds are the amounts of private equity invested in developments as a result of federal housing tax credits awarded and then sold to investors. The award of LIHTCs is a highly competitive process, with requests far exceeding available credits.

The Minnesota Legislature designated us as the primary allocating agency of LIHTC in Minnesota and qualified local cities and counties as suballocators.

We award tax credits in two rounds of a competitive allocation process held each year. Round 1 is held concurrent with our Request for Proposals, and a smaller Round 2 is traditionally held early in the calendar year. We establish a waiting list of unfunded or partially funded applications at the conclusion of Round 2.

Section 42 of the Internal Revenue Code requires that tax credit allocating agencies develop an allocation plan for the distribution of the tax credits within the jurisdiction of the allocating agency. Our [Qualified Allocation Plan \(QAP\)](#) combines state and federally legislated priorities with other priorities established by us based on input from the public, local municipalities, and federal agencies. The QAP sets forth selection criteria that are appropriate to local conditions and support our mission and strategic priorities.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing financed or allocated:

- 1,408 LIHTC units
- \$104,761,911 in syndication proceeds
- \$74,405 average syndication amount per unit
- Median household income of tenants in LIHTC units financed by Minnesota Housing was \$21,862 or 28 percent of statewide median income
- 42 percent were households of color or Hispanic ethnicity

Proposal for 2017

Based on the available LIHTC credit ceiling, we expect to allocate tax credits to support 646 units in 2017.

Program Funding by Source

Source	Amount
Federal Funds	
New Appropriations	\$9,546,045
2017 Total	\$9,546,045

Legal Authority: Minn. Stat. §462A.221-225; IRC §42

National Housing Trust Fund | \$3,000,000

The National Housing Trust Fund (NHTF) is a new affordable housing production program that will complement existing Federal, State, and local efforts to increase and preserve the supply of safe, affordable housing for extremely low-income households, including families experiencing homelessness. The Fund is capitalized through contributions from the government sponsored enterprises Fannie Mae and Freddie Mac and administered by U.S. Department of Housing and Urban Development.

Current Income Restrictions: NHTF-assisted units must be occupied by households with incomes at or below 30% of AMI.

Current Rent Restrictions: Rents of an extremely low-income tenant shall not exceed the greater of 30 percent of the federal poverty line or 30 percent of area median income. HUD will publish the HTF rent limits on an annual basis.

Program Performance and Trends

This is a new program in 2017.

Proposal for 2017

Our program will provide financing for one to two developments that are:

- New construction,
- Acquisition with rehabilitation,
- Rehabilitation without acquisition, or
- Operating subsidies for one of the above developments that produces new units meeting the permanent supportive housing strategic priority (up to 30% of the grant)

Based on the available resources, we expect to allocate tax credits to support 24 units in 2017.

Program Funding by Source

Source	Amount
Federal Funds	
New Appropriations	\$3,000,000
2017 Total	\$3,000,000

Legal Authority: Housing and Economic Recovery Act of 2008, Section 1131; 12 U.S.C 4501 et seq; 24 C.F.R Part 93.

Housing Trust Fund (Capital from Housing Infrastructure Bonds) | \$3,000,000

Historically, funding for the Housing Trust Fund (HTF) has come from either state appropriations or bond proceeds. Capital assistance is in the form of deferred loans with no or low interest for the acquisition, construction, or rehabilitation of affordable permanent supportive housing. Funding priority is given to housing proposals that serve veterans and their families, households experiencing long-term homelessness, and households at risk of becoming homeless.

We allocate proceeds from Housing Infrastructure Bonds (HIB) through the Consolidated Request for Proposal (RFP) process under both Housing Trust Fund and Economic Development and Housing/Challenge (EDHC) rules. We use HIB resources administered through HTF to finance supportive housing and through EDHC to finance preservation. We typically split the bond proceeds between these two programs. If the bonds are issued as private activity bonds, applicants also may access 4 percent housing tax credits

Current HTF tenant income limit: 60 percent of Minneapolis/Saint Paul Metropolitan Statistical Area median income with priority for proposals serving households at 30 percent of Minneapolis/Saint Paul Metropolitan Statistical Area median income.

Maximum HTF loan amount: no set limit, subject to funding availability

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- One loan for a development with 20 units
- \$3,000,000 total loan amount
- \$150,000 average assistance per unit
- Median household income of tenants was \$9,423 or 12 percent of statewide median income
- 50 percent of households were of color or Hispanic ethnicity

Proposal for 2017

Due to the limited HIB balance that remains this year, we will likely fund no more than one development. Because supportive housing projects have fewer capital resource options than preservation, we expect to administer all HIB resources through the HTF program and none through EDHC. In addition, supportive housing projects, with fewer units, are less likely to support a bond/tax credit structure without HIB.

Based on resources available for new activity in 2017, we expect to fund no more than one project with about 24 units under this program.

Program Funding by Source

Source	Amount
State GO and Infrastructure Bond Proceeds	
Carry Forward of Unobligated Balances from Previous Plans	\$3,000,000
2017 Total	\$3,000,000

Legal Authority: Minn. Stat. §462A.201; Minn. Rules, Parts 4900.3700-3769

Preservation Affordable Rental Investment Fund (PARIF) | \$13,900,580

PARIF provides deferred loans to fund the preservation of: 1) permanent affordable rental housing with project-based federal subsidies that are in jeopardy of being lost; and 2) existing at-risk supportive housing developments. Eligible activities under PARIF include rehabilitation, acquisition and rehabilitation, debt restructuring, and equity take-out.

We allocate PARIF funds through the Request for Proposals (RFP) process and on a year-round pipeline basis, allowing us to act more quickly to meet the immediate needs of developments that would be adversely impacted if required to wait for the next RFP.

Tenant income limit: PARIF is subject to the federal guidelines for the units being preserved.

Maximum assistance amount: None

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- Two developments with 102 units
- \$3,070,285 total loan amount
- \$30,101 average PARIF assistance per unit
- Median household income of tenants was \$14,316 or 19 percent of statewide median income
- 45 percent were households of color or Hispanic ethnicity

This program is a critical tool in the long-term preservation of expiring project-based Section 8 contracts as well as other project-based federally assisted housing.

Proposal for 2017

PARIF is available through the RFP process and on a pipeline basis. We anticipate that approximately 80 percent of the funds will be awarded through the 2016 RFP and up to 20 percent will be awarded through the year-round pipeline. Pipeline requests will be considered if a project faces one of the following risks which preclude it from applying through the RFP: 1) the proposal has existing funding commitments that cannot be extended and will

be otherwise lost; 2) the proposal involves immediate emergency repairs threatening the health and safety of existing tenants; 3) the current owner delivered an opt-out notice and the federal subsidy would be lost without an incentive or transfer; or 4) the proposal documents a unique housing opportunity that would be lost and that advances our strategic priorities as outlined in the RFP Guide.

Based on resources available for new activity in 2017, we expect to fund 463 units.

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2017	\$4,218,000
Repayments and Receipts	\$1,000,000
Carry Forward of Unobligated Balances from Previous Plans	\$8,682,580
2017 Total	\$13,900,580

Legal Authority: Minn. Stat. §462A.21, Subd. 8b and 14a; Minn. Stat. §462A.05, Subd. 3b; Laws of Minnesota 2009, Chap. 17, Art. 1, Sec. 6; Minn. Rules, Parts 4900.3500-3550, 2700-2707, 4900.0610-0700

HOME | \$11,518,166

HOME provides deferred loans for new construction, rehabilitation or acquisition/rehabilitation of permanent affordable rental housing, including housing with state or federal project-based rental subsidies.

We allocate HOME funds through the Request for Proposals (RFP) process and on a year-round pipeline basis, allowing us to act more quickly to meet the immediate needs of developments that would be adversely impacted if required to wait for the next RFP.

Tenant income limit: The U.S. Department of Housing and Urban Development (HUD) annually sets limits for the HOME program.

Rent limits: HUD annually sets limits for the HOME program.

Maximum assistance amount: HUD annually sets the maximum per-unit subsidy limits.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- Three developments with 252 units
- \$10,641,261 total loan amount
- \$42,227 average HOME assistance per unit
- Median household income of tenants was \$16,915 or 22 percent of statewide median income
- 25 percent were households of color or Hispanic ethnicity

This program is a critical tool in the long-term preservation of expiring project-based Section 8 contracts as well as other project-based assisted housing.

Proposal for 2017

In 2017, we will forward commit the 2017 HOME funds. This will better position us to meet federal commitment and expenditure deadlines. In 2016, we did not commit HOME funds until after receiving the federal appropriation, which created timing and logistical issues. In addition, for the first time in several years, we are likely to use HOME funds for new construction, which is appropriate given the low vacancy rates and need for additional affordable housing opportunities.

Based on resources available for new activity in 2017, we expect to fund 214 units.

Program Funding by Source

Source	Amount
Federal Funds	
New Appropriations	\$5,967,371
Repayments/Program Income	\$1,206,342
Carry Forward of Unobligated Balances from Previous Plans	\$4,344,453
2017 Total	\$11,518,166

Legal Authority: Minn. Stat. §462A.21, Subd. 8b and 14a; Minn. Stat. §462A.05, Subd. 3b; Laws of Minnesota 2009, Chap. 17, Art. 1, Sec. 6; Minn. Rules, Parts 4900.3500-3550, 2700-2707, 4900.0610-0700 and Title 11 of the Cranston-Gonzales National Affordable Housing Act; 42 U.S.C. §12701 et seq; 24 CFR Part 92

Preservation – Publicly Owned Housing Program (POHP) | \$1,687,858

Under the Publicly Owned Housing Program (POHP), we provide deferred, forgivable loans at no interest to eligible public housing authorities or housing and redevelopment authorities to preserve/rehabilitate properties that they own and operate under HUD's Public Housing program. Past legislation also has authorized the acquisition, construction, or rehabilitation of publicly-owned permanent supportive or transitional rental housing. Funds are from the proceeds of state General Obligation Bonds and can be used only for eligible capital costs of a non-recurring nature that add value or life to the buildings.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- Three loans for 456 units
- \$1,694,510 total loan amount
- \$3,716 average assistance per unit
- Median household income of tenants was \$10,428 or 14 percent of statewide median
- 27 percent were households of color or Hispanic ethnicity

Proposal for 2017

No new funding is available in 2017. The resources available in this AHP are unused funds from previous years, which we will likely use for funding modifications to existing awards.

Program Funding by Source

Source	Amount
State GO and Infrastructure Bond Proceeds	
Carry Forward of Unobligated Balances from Previous Plans	\$1,687,858
2017 Total	\$1,687,858

Legal Authority: Minn. Stat. §462A.202; Minn. Rules, Parts 4900.3100-3130

Rental Rehabilitation Deferred Loan Pilot Program (RRDL) | \$954,606

RRDL provides deferred loans at no interest to individuals, developers, nonprofits, units of government, and tribal housing corporations for the moderate rehabilitation of existing affordable rental housing throughout Greater Minnesota. The program was designed to serve owners of smaller federally assisted properties or naturally affordable properties that do not apply or would not be competitive in our regular Consolidated Request for Proposals process.

Program funds are available through a network of local administrators. For developments located in areas of the state that are not represented by a local program administrator, owners may apply directly to us for RRDL funds as a project-specific applicant. Loan terms range from 10 to 30 years depending on the loan amount. Between 10 percent and 100 percent of an RRDL loan may be forgiven at maturity if all compliance requirements are met for the term of the loan.

Current tenant income limit: 80 percent of the greater of the statewide or area median income, not adjusted for family size.

Maximum loan amount: \$35,000 per unit for 1-2 units or \$25,000 per unit up to a maximum loan of \$300,000.

Program Performance and Trends

In 2015, we completed an evaluation of the first four years of this pilot. RRDL has been most successful in rehabilitating 20 to 36 unit properties; and 1 to 4 unit properties remain underrepresented in the current portfolio of RRDL assisted units. A survey of administrators and potential borrowers indicated that owners of small properties were interested in the program, but frequently unable to complete the required application and due diligence materials. We implemented the evaluation recommendation that loans to properties with one to four units be fully forgivable to encourage rehabilitation of properties of this size. We will also continue to market the program to owners and recruit additional administrators with the skills necessary to assist owners in preparing funding applications.

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- 27 loans for developments with 387 units
- \$4,421,250 total loan amount

- \$11,424 average RRDL assistance per unit
- Median household income of tenants was \$14,435 or 19 percent of statewide median income
- Eight percent were households of color or Hispanic ethnicity

Proposal for 2017

We run the Request for Proposal (RFP) process for RRDL every other year. We ran it in 2016 with \$8.1 million, which left \$954,606 for projects in 2017. In 2018, we will run the next RFP with any new biennial appropriations.

Based on resources available and current production trends, we expect to finance 76 units.

Program Funding by Source

Source	Amount
State Appropriations	
Carry Forward of Unobligated Balances from Previous Plans	\$954,606
2017 Total	\$954,606

Legal Authority: Minn. Stat. §462A.05 sub.14 and §462A.33; Minn. Rules, Parts 4900.3600-3652

RENTAL ASSISTANCE CONTRACT ADMINISTRATION

Section 8 – Performance Based Contract Administration (PBCA) | \$135,000,000

The Housing and Community Development Act of 1974 created the project-based Section 8 Housing Assistance Payments Program. Under the program, the U. S. Department of Housing and Urban Development (HUD) entered into contracts with property owners to provide rental assistance for a fixed period of time for families with incomes no greater than 80 percent of the area median income. No new development has been funded under this program since the mid-1980s; however, under existing contracts, tenants pay no more than 30 percent of adjusted household income for rent. HUD pays the difference between tenant rent payments and the fair market rent of assisted units.

Under an agreement with HUD that has been extended several times, we administer existing Section 8 contracts for affordable rental units that were not part of our Section 8 Traditional Contract Administration (TCA) first mortgage portfolio. Our primary responsibilities under PBCA are performing management and occupancy reviews, processing contract renewals and annual rent adjustments, processing monthly payment vouchers, responding to tenant concerns, and following up on Real Estate Assessment Center physical inspections. These activities assist in identifying and planning for the preservation needs of developments with Section 8 assistance.

Program Performance and Trends

Our current agreement with HUD extends through December 31, 2017. We currently manage 408 PBCA contracts under this agreement. Since 2007, about 100 TCA contracts have transitioned to PBCA. PBCA revenue earned through administration of the contracts pays 100 percent of the cost of administering the program.

For the Program Assessment period of October 1, 2013 – September 30, 2014, Minnesota Housing reported:

- 21,422 households assisted
- \$120,209,904 in Housing Assistance Payments
- \$5,612 average assistance per household
- Median household income of tenants was \$11,796 or 15 percent of statewide median income
- 36 percent were households of color or Hispanic ethnicity

Geographic distribution of developments is important in understanding differences in assistance (and tenants assisted) between PBCA and TCA. A greater proportion of PBCA units than TCA units are located in the Twin Cities Metropolitan Area.

Proposal for 2017

Funding levels will continue to change as Section 8 contracts transition from the TCA portfolio to PBCA, per HUD's instruction. Because PBCA outlays are based in part on the number of assisted units in the portfolio, outlays will increase as the portfolio increases.

We expect to assist an estimated 21,420 units in 2017 under PBCA.

Program Funding by Source

Source	Amount
Federal Funds	
New Appropriations	\$135,000,000
2017 Total	\$135,000,000

Legal Authority: Minn. Stat. §462A.05, Subd. 11; 42 U.S.C. §1437f (Section 8 of the Housing and Community Development Act of 1937, as amended)

Section 8 – Traditional Contract Administration (TCA) | \$52,000,000

The Housing and Community Development Act of 1974 created the project-based Section 8 Housing Assistance Payments Program. Under the program, the U. S. Department of Housing and Urban Development (HUD) entered into contracts with property owners to provide rental assistance for a fixed period of time for families with incomes no greater than 80 percent of the area median income. No new development has been funded under this program since the mid-1980s; however, under existing contracts, tenants pay no more than 30 percent of adjusted household income for rent. HUD pays the difference between tenant rent payments and the fair market rent of assisted units.

We provided permanent mortgage financing for more than 235 Section 8 Traditional Contract Administration (TCA) properties developed from 1975 to the mid-1980s. We currently manage 135 of these TCA contracts. Our primary responsibilities under Section 8 TCA are to perform asset management functions, management and occupancy reviews, process contract renewals and annual rent adjustments, process monthly payment vouchers, and respond to tenant concerns. These activities assist us in identifying and planning for the preservation needs of developments with Section 8 assistance.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, we reported:

- 8,948 households assisted
- \$60,599,646 in Housing Assistance Payments
- \$6,772 average assistance per household
- Median household income of tenants was \$12,522 or 16 percent of statewide median income
- 27 percent were households of color or Hispanic ethnicity

Geographic distribution of developments is important in understanding differences in assistance (and tenants assisted) between PBCA and TCA. A greater proportion of PBCA units than TCA units are located in the Twin Cities Metropolitan Area.

Proposal for 2017

Funding levels will change as Section 8 contracts transition from the TCA portfolio to PBCA, per HUD's instruction.

We expect to assist an estimated 8,935 units in 2017 under TCA.

Program Funding by Source

Source	Amount
Federal Funds	
New Appropriations	\$52,000,000
2017 Total	\$52,000,000

Legal Authority: Minn. Stat. §462A.05, Subd. 11; 42 U.S.C. §1437f (Section 8 of the Housing and Community Development Act of 1937, as amended)

Section 236 | \$79,695

The U.S. Department of Housing and Urban Development (HUD) encouraged the development of affordable rental housing in the late 1960s and early 1970s through the Section 236 program. HUD subsidized the interest rate on mortgages to a rate of one percent to reduce rents. Section 236 was a predecessor to the Section 8 program.

Program Performance and Trends

Under the Section 236 program, we currently pass through interest rate reduction payments to developments with affordable housing financed by us. Residents have household incomes at or below 80 percent of median income adjusted for family size.

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing provided interest rate reduction for Section 236 developments with 863 units.

Proposal for 2017

The program is long standing and well established. The amount of funds in this program will continue to trend downward as most of the original mortgages mature by December 2016. We expect to provide interest rate reduction to an estimated 372 units in 2017 under this program.

Program Funding by Source

Source	Amount
Federal Funds	
New Appropriations	\$79,695
2017 Total	\$79,695

Legal Authority: Minn. Stat. §462A.05, Subd. 11; 12 U.S.C. §1715z-1 (Housing and Urban Development Act of 1968)

RESOURCES TO PREVENT AND END HOMELESSNESS (NON-CAPITAL)

Housing Trust Fund (HTF) | \$17,963,789

Historically, funding for the HTF has come from state appropriations and been used to fund capital, rental assistance, and operating subsidy expenses. In recent years, we have used HTF appropriations primarily for rental assistance and some operating subsidies. HTF serves low-income families and individuals (including unaccompanied youth) who are near-homeless, homeless, or long-term homeless.

Current tenant income limit: 60 percent of the Minneapolis/Saint Paul Metropolitan Statistical Area median income (AMI), with priority for proposals at 30 percent of AMI and proposals to serve the long-term homeless.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing assisted:

- 1,840 households
- \$9,929,713 assistance disbursed
- \$7,152 average assistance per household
- Median household income of tenants was \$9,126 or 12 percent of statewide median income
- 65 percent were households of color or Hispanic ethnicity

Proposal for 2017

Besides the regular HTF contracts and pilot programs, 2017 will include an additional \$500,000 for a pilot rental assistance program for families from emerging communities who are at risk of being homeless and who have been victims of gender-based violence, including, but not limited to, domestic violence, sexual assault, trafficking, international abusive marriage, or forced marriage.

We provide HTF rental assistance and operating subsidies under two-year contracts with local administrators, and 2017 is a contract year. Roughly half of the funds committed in 2017 will be used in 2018.

Based on resources available in 2017, we expect to provide rental assistance for an estimated 1,969 households under this program through the core contracts and the pilots and assist 1,486 units through operating subsidies.

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2018	\$22,942,000
New Appropriations 2017	\$675,000
Unused Funds from Previous Contracts	\$2,000,000
Contributions from Other Organizations	\$2,000,000
Carry Forward of Unobligated Balances from Previous Plans	\$5,715,578
Funding for New Contracts	\$33,332,578
Adjustment to Spread Contracts Over Two Years	-\$15,368,789
2017 Net Total	\$17,963,789

Legal Authority: Minn. Stat. §462A.201; Minn. Rules, Parts 4900.3700-3769

Bridges | \$6,339,508

Bridges is a state-funded rental assistance program for people with a serious mental illness. The goal of Bridges is to assist individuals to live in integrated settings in their communities until a permanent housing subsidy is available. Bridges operates in selected counties throughout the state. Local housing organizations administer these grants, which provide temporary rental assistance and security deposits on behalf of participants. The Minnesota Department of Human Services and Minnesota Housing collaborate in the administration of this program.

Tenants are responsible for a portion of the rent, which generally is equal to 30 percent of their income. Participants are required to be on a waiting list or eligible for a permanent rent subsidy, such as a Section 8 Housing Choice Voucher.

Bridges is a major component of our contribution to achieving Minnesota's Olmstead Plan goals as well as a significant part of the state's Plan to Prevent and End Homelessness. In 2015, the program implemented priorities to target resources to these goals. Bridges' priorities for serving households are:

- Persons residing in an institution or other segregated setting who will be homeless upon discharge.
- Persons experiencing homelessness for one year or more, or multiple times in the last three years.
- People experiencing or at imminent risk of homelessness.

Current tenant income limit: 50 percent of area median income.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

- 750 households
- \$2,974,330 assistance disbursed
- \$5,832 average assistance per household
- Median household income of tenants was \$9,768 or 13 percent of statewide median income
- 32 percent were households of color or Hispanic ethnicity

Proposal for 2017

Bridges funds rent assistance under two-year contracts with local assistance administrators, and 2017 is a contract year. Roughly half of the funds committed in 2017 will be used in 2018.

Based on the resources available in 2017, we expect to assist an estimated 810 households.

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2018	\$8,176,000
Unused Funds from Previous Contracts	\$500,000
Carry Forward of Unobligated Balances from Previous Plans	\$342,799
Housing Affordability Fund (Pool 3)	\$453,000
Funding for New Contracts	\$9,471,799
Adjustment to Spread Contracts Over Two Years	-\$3,132,292
2017 Net Total	\$6,339,508

Legal Authority: Minn. Stat. §462A.2097; Minn. Rules, Parts 4900.3000-3050

Section 811 Supportive Housing Program | \$500,000

Section 811 is a federal program under which the U.S. Department of Housing and Urban Development (HUD) has provided funding to states for project-based rental assistance to create integrated, cost-effective supportive housing units for people with disabilities. The goals of the program are to:

- Increase housing opportunities for people with disabilities;
- Transition people with disabilities from institutions to community-based settings;
- Reduce public costs of homelessness and institutional care;
- Create a centralized outreach and referral system; and
- Develop new service linkages.

We implemented the program in partnership with the Minnesota Department of Human Services (DHS). DHS staff coordinates all outreach, screening, and referrals for 811 units and works with property owners to ensure support services are offered to tenants.

Eligible applicants for Minnesota's allocation of 811 funding include private and public owners of multifamily housing. The project-based rent assistance subsidy covers the difference between the tenant's payment and the approved gross rent.

Eligible tenants include extremely low-income households with one or more disabled members, who are either participating in the Minnesota Department of Human Services' Money Follows the Person demonstration program or are experiencing long-term homelessness.

The Section 811 program is a key tool for us to support the goals of the Olmstead Plan to provide integrated housing options for people with disabilities. It is a unique opportunity to expand supportive housing for people with disabilities through the leveraging of Medicaid resources for services in supportive housing.

The state will enter into contracts with selected owners for a minimum of 20 years, with initial funding for a period of five years. Funding beyond the first five years is subject to federal appropriations. A small portion of the grant is used to pay for administrative expenses.

Program Performance and Trends

HUD initially awarded Minnesota \$3 million for up to 85 units of project-based rental assistance. We have awarded all of this funding for 84 project-based rental assistance subsidies (one unit less than the original goal of 85 units). Lease up of 811 units began in early 2016 with 26 households in housing by the end of June 2016.

In 2015, we received a second round of funding for an additional 75 units, which will be awarded to existing or new properties through the RFP process as well as on an open pipeline basis. We selected three properties with 18 units for the 811 program in the 2015 Multifamily Consolidated RFP, and will offer the remaining 811 units in the 2016 and 2017 funding rounds.

Proposal for 2017

The Section 811 funds spread over five years will support \$1.2 million of annual activity. Because we are still in the ramp-up period, we expect to disburse about \$500,000 in 2017 and support about 93 households.

Program Funding by Source

Source	Amount
Federal Funds	
New Appropriations	\$500,000
2017 Net Total	\$500,000

Legal Authority: Minn. Stat. §462A.05, Subd. 6, 11, and 12; Minn. Stat. §462A.06, Subd. 6

Family Homeless Prevention and Assistance Program (FHPAP) | \$8,644,000

Under FHPAP, we assist families with children, unaccompanied youth, and single adults who are homeless or are at imminent risk of homelessness. Funds are used for a broad range of purposes aimed at preventing homelessness, shortening the length of stay in emergency shelters, eliminating repeat episodes of homelessness, and assisting individuals and families experiencing homelessness to secure permanent affordable housing.

FHPAP assists extremely low-income people primarily through short-term rent assistance (limited to 24 months but typically less than three months), security deposits, utilities and transportation assistance, and case management services. FHPAP grants also encourage and support innovations at the county, region, or local level for a more seamless and comprehensive homelessness response system.

Grant funds are awarded through a competitive Request for Proposals process. In the seven-county Twin Cities Metropolitan Area, only counties are eligible to apply for funding. In Greater Minnesota, eligible applicants include counties, groups of contiguous counties acting together, or community-based nonprofit organizations.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing reported:

- 8,652 households
- \$7,426,556 assistance disbursed
- \$838 per household average assistance amount
- Median household income was \$11,160 or 14 percent of statewide median income
- 57 percent were households of color or Hispanic ethnicity

As of the end of 2015, 44 percent of funds allocated to providers were used for direct cash assistance including rent and mortgage assistance, security deposits, and transportation and utility assistance; 48 percent of funds were used for support services; and eight percent of funds were used for program administration.

Available data, collected through Minnesota’s Homeless Management Information System (HMIS), indicate that only six percent of assisted household returned to shelter within one year of exiting this program.

Proposal for 2017

FHPAP funds activities under two-year contracts through local administrators, and 2017 is a contract year. Roughly half of the funds committed in 2017 will be used in 2018.

As of July 1, 2016, the state changed the statute to allow Tribal Nations to apply directly to us for funding.

The 2016 Legislature also awarded \$250,000 for landlord risk mitigation funds, which will provide an insurance pool for damages or lost rent and encourage landlords to rent to tenants that they would otherwise not likely rent to, including those with a criminal records or who are homeless or living in a segregated setting, such as an institution or shelter. The funds will be issued through a request for proposal process. Existing FHPAP grantees will be eligible to apply.

Based on resources available in 2017, we expect to assist an estimated 7,203 households.

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2018	\$17,038,000
New Appropriations 2017	\$250,000
Funding for New Contracts	\$17,288,000
Adjustment to Spread Contracts Over Two Years	-\$8,644,000
2017 Net Total	\$8,644,000

Legal Authority: Minn. Stat. §462A.204

Housing Opportunities for Persons with AIDS (HOPWA) | \$153,742

The federally funded Housing Opportunities for Persons with AIDS (HOPWA) program provides grants for housing assistance and services to address the housing needs of persons with Acquired Immune Deficiency Syndrome (AIDS), HIV-positive status, or related diseases and their families. The U.S. Department of Housing and Urban Development allocates HOPWA funds to local jurisdictions. The City of Minneapolis receives and administers a direct award for the 13-county Minneapolis/Saint Paul Metropolitan Statistical Area. We receive a direct award for the portion of the state not covered by the City of Minneapolis grant and contract with the Minnesota AIDS Project to administer these funds.

Currently, HOPWA funds are used to fund short-term rent, mortgage, and utility assistance.

Current tenant income limit: 80 percent of area median income adjusted for family size.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing assisted households in 44 counties as follows:

- 156 households
- \$139,252 assistance disbursed
- \$893 average assistance per household
- Median household income was \$17,137 or 22 percent of statewide median income
- 47 percent were households of color or Hispanic ethnicity

Proposal for 2017

Based on resources available for new activity in 2017, we expect to assist an estimated 171 households.

Program Funding by Source

Source	Amount
Federal Funds	
New Appropriations	\$153,742
2017 Total	\$153,742

Legal Authority: Cranston-Gonzales National Affordable Housing Act 1990; 42 U.S.C. §12901-12921; 24 C.F.R. Part 574

RENTAL PORTFOLIO MANAGEMENT

Asset Management | \$2,000,000

Asset Management funds can provide interest and non-interest bearing, amortizing and deferred loans to fund deferred maintenance, capital improvements, and operating subsidies, as well as rent subsidy grants, in order to stabilize assets in our amortizing loan portfolio.

In 2015, we expanded Asset Management to include assisting developments in our deferred loan portfolio that are being monitored as if they were amortizing loans. Other changes allow the program to support developments that need stabilization funding and allow properties to apply for assistance on a pipeline basis.

Asset Management funding provides for necessary repairs and maintenance to protect Agency assets and ensure that developments are decent, safe, and sanitary. Funds may be used to pay for costs if a property goes into default and eventually becomes Real Estate Owned (REO) by Minnesota Housing. Funds also may be used to stabilize troubled developments that, if they became REO, would cost us more in losses than the total cost of stabilizing them.

Resources are available on a pipeline basis when reserves are inadequate to fund needed capital improvements. Owners receiving funding under this program must agree to extend affordability restrictions for a minimum of ten years beyond the current commitment.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing provided asset management assistance for two developments with 116 units.

Proposal for 2017

Multifamily staff will continue to focus on evaluating unmet needs within the portfolio as well as identifying new opportunities and processes for using and leveraging Asset Management funds. Staff have clarified eligible uses of funds and identified some of the most appropriate “triggers” to deploy these funds. Staff are creating more efficient processes for the use of funds and building a stronger internal alignment of asset management funds with other pipeline funding to better deploy funds in this next year.

In 2017, we will fund Asset Management loans to address portfolio needs with program funds from the Financing Adjustment Factor/Financing Adjustment (FA/FAF) pool, rather than Pool 3 resources. Based on resources available for new activity in 2017, we expect to assist an estimated 100 housing units.

Program Funding by Source

Source	Amount
Federal Funds	
Carry Forward of Unobligated Balances from Previous Plans	\$2,000,000
2017 Total	\$2,000,000

Legal Authority: Minn. Stat. §462A.05, Subd. 3

MULTIPLE USE RESOURCES

Economic Development and Housing/Challenge (EDHC) – Regular | \$24,279,779

Under the Economic Development and Housing/Challenge Program (EDHC), we provide grants or deferred loans for the purposes of construction, acquisition, rehabilitation, interest rate reduction, interim or permanent financing, refinancing, and gap funding. Funds are used to support economic development or job creation activities within an area by meeting locally identified housing needs for either renter or owner-occupied housing.

Our Multifamily and Single Family divisions allocate these resources to competitive proposals submitted through the Request for Proposals (RFP) process. Staff evaluates proposals according to EDHC selection standards and our strategic priorities. RFP funding for single family housing is available under the Community Homeownership Impact Fund. This fund is the umbrella program for EDHC and interim construction financing for homeownership activities.

We make EDHC loans to cities, private developers, tribal and urban Indian housing authorities, nonprofit organizations, or owners of housing (including individuals) for both multifamily (minimum of four units) and single family projects. EDHC requires that 50 percent of the funds be used for projects that have leveraged funds from non-state resources. Preference is given to proposals with the greatest portion of costs covered by non-state resources.

Current income limit: 115 percent of the state median income for owner-occupied housing and 80 percent of the greater of area or state median income for rental housing.

Maximum loan amount: None beyond funding availability.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded:

Multifamily EDHC

- 15 loans to developments with 931 units
- \$24,458,423 total loan amount
- \$26,271 average EDHC assistance per unit
- Median household income of \$18,740 or 24 percent of statewide median income
- 69 percent were households of color or Hispanic ethnicity

Single Family EDHC

- 313 loans
- \$6,597,387 total loan amount
- \$21,490 average loan
- Median household income was \$39,144 or 51 percent of statewide median income
- 53 percent were households of color or Hispanic ethnicity

Proposal for 2017

With the expectation of high demand for EDHC resources and no new funds from Housing Infrastructure Bonds, we decided to forward commit \$6 million in 2017, which will increase the available resources.

In the October 2016 Request for Proposals (RFP) process, we will allocate funds for Community Homeownership Impact Fund projects and to affordable rental housing through our RFPs, with any other remaining funds made available on a pipeline basis.

In addition to the regular EDHC appropriations, the 2016 Legislature made available \$750,000 for a new Workforce and Affordable Homeownership Development program, which will operate under a separate RFP than the Impact Fund.

Based on resources available for new activity in 2017, we expect to fund an estimated 510 units.

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2018	\$6,000,000
New Appropriations 2017	\$13,675,000
Repayments and Receipts	\$1,000,000
Carry Forward of Unobligated Balances from Previous Plans	\$ 3,604,779
2017 Total	\$24,279,779

Legal Authority: Minn. Stat. §462A.33; Minn. Rules, Parts 4900.3600-3652

EDHC – Housing Infrastructure Bonds (HIBs) | \$0

We allocate Housing Infrastructure Bond (HIB) proceeds through the Request for Proposal (RFP) process under both Housing Trust Fund and EDHC rules.

HIB proceeds used under EDHC rules may fund deferred loans to single family and multifamily housing developments. If the bonds are issued as private activity bonds, applicants also may access four percent housing tax credits for rental housing development.

EDHC HIB funds may be used to:

- Preserve existing federally subsidized rental housing by funding acquisition, rehabilitation, and refinancing;
- Acquire land to be held in trust by community land trusts and used for affordable single family homeownership opportunities; and
- In certain circumstances, finance the costs of construction, acquisition, and rehabilitation of supportive housing for individuals and families who are without a permanent residence.

Proposal for 2017

Based on the lack of HIB resources available for new activity in 2017, we do not expect to allocate HIB resources under EDHC.

Program Funding by Source

Source	Amount
State GO and Infrastructure Bond Proceeds	
New Funding	\$0
Carry Forward of Unobligated Balances from Previous Plans	\$0
2017 Total	\$0

Legal Authority: Minn. Stat. §462A.33; Minn. Rules, Parts 4900.3600-3652

EDHC – Community Owned Manufactured Home Parks | \$2,000,000

We are a participating lender investing in loans made by Resident Owned Capital, LLC (ROC-USA), a national nonprofit. ROC-USA lends to resident manufactured home cooperatives to enable them to purchase, own, and manage the parks that they occupy. ROC-USA acts as a lead lender and is responsible for loan servicing and loan origination and takes a lead role in due diligence review. In addition, ROC-USA contracts with Northcountry Cooperative Foundation (NCF), a local nonprofit, to engage cooperatives in development activities, such as organizing the cooperative entity and contracting for third party reports. NCF is retained after closing to provide ongoing technical assistance to the cooperative.

Program Performance and Trends

ROC-USA and NCF are marketing this program. For the Program Assessment period of October 1, 2014 – September 30, 2015, we did not close any Community Owned Manufactured Home Park loans.

Proposal for 2017

The Board has approved three transactions since 2010, one of which was restructured, resulting in the pay-off of our loan participation. While we are continuing to fund the program, we are examining other ways to serve this market.

Based on resources available for this program in 2017, we estimate being able to fund up to 80 units.

Program Funding by Source

Source	Amount
Housing Investment Fund (Pool 2)	\$2,000,000
2017 Total	\$2,000,000

Legal Authority: Minn. Stat. §462A.33; Minn. Rules, Parts 4900.3600-3652

Single Family Interim Lending | \$1,000,000

Single Family interim loans are used to acquire, rehabilitate, demolish, or construct owner-occupied housing under the Community Homeownership Impact Fund program. Interim loans are financed with Pool 2 funds and have a term of 20 months. Funds are awarded annually through the Single Family Request for Proposals process in accordance with our mission and priorities. While two-thirds of the units supported in the past year have been affordable to households with incomes at or below 80 percent of the area median income, the ongoing need for workforce housing may mean that a greater portion of units supported in the coming year will serve households with incomes between 80 percent and 115 percent of the area median income.

Program Performance and Trends

Performance data on interim lending are reported under the Community Homeownership Impact Fund in the EDHC program. The Impact Fund is the umbrella program under which we deliver the Economic Development and Housing/Challenge Program and interim construction financing, primarily for single family owner-occupied housing.

Proposal for 2017

It is difficult to project the demand for interim financing in any given annual funding round because of the flexible nature of the funding source, which allows for rehabilitation as well as new construction activity. The 2017 AHP allocation reflects a continued market interest in new construction.

Based on resources available for new activity in 2017, we anticipate making interim or construction loans to administrators for approximately 10 housing units.

Program Funding by Source

Source	Amount
Housing Investment Fund (Pool 2)	\$1,000,000
2017 Total	\$1,000,000

Legal Authority: Minn. Stat. §462A.05, Subd. 2 and Minn. Stat. §462A.05, Subd. 18; Minn. Rules, Parts 4900.1200-1210

Technical Assistance and Operating Support | \$2,655,000

The goal of Technical Assistance and Operating Support is to enhance the ability of housing and community development organizations to meet Minnesota's affordable housing needs. The program supports a wide range of activities, which includes finding for organizations that provide critical support services, Community Housing Development Organizations (CHDOs) in Greater Minnesota, special projects and research/development activities, the infrastructure of the state's homelessness prevention networks, and competitive one-time capacity building.

We have provided assistance to a variety of organizations for projects that have an important state or regional impact. Grants may be used for projects that are research-oriented, require external expertise, or develop/support infrastructure related to our strategic priorities.

Program Performance and Trends

For the Program Assessment period of October 1, 2014 – September 30, 2015, Minnesota Housing funded \$1,736,261 under this program. Past allocations have funded: 1) the Home Ownership Center’s statewide counseling network, 2) the Wilder Statewide Survey of Homelessness, 3) the maintenance of HousingLink’s affordable rental housing information system, 4) the state’s Homeless Management Information System (HMIS), 5) regional Continuum of Care homelessness assistance planning, and 6) the evaluation of updated national Green Communities criteria.

Proposal for 2017

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2017	\$645,000
Contributions from Other Organizations	\$30,000
Housing Affordability Fund (Pool 3)	\$1,980,000
2017 Total	\$2,655,000

Legal Authority: Minn. Stat. §462A.07, Subd. 6; Minn. Stat. §462A.21, Subd. 3b; Minn. Rules, Parts 4900.1931-1937; 42 U.S.C. §12701 et seq.; 24 C.F.R. Part 92

Strategic Priority Contingency Fund | \$1,500,000

During any given year, we anticipate that some programs are likely to need additional resources. To be nimbler and more responsive, we set aside contingency funds to meet unexpected needs.

Proposal for 2017

For 2017, we are providing \$1.5 million for the Strategic Priority Contingency Fund.

Program Funding by Source

Source	Amount
Housing Affordability Fund (Pool 3)	\$1,500,000
2017 Total	\$1,500,000

OTHER

Manufactured Home Relocation Trust Fund | \$1,163,695

The Manufactured Home Relocation Trust Fund requires owners of manufactured home parks to pay \$12 per licensed lot into a trust fund each year. The park owner is authorized to collect funds from each manufactured home owner either monthly or in a lump sum that is paid to Minnesota Management and Budget for deposit into the trust fund. The fund is available to homeowners who must relocate because the park they occupy is being closed.

The statute sets out a process for determining the amount of money for which a homeowner is eligible. Only those homeowners who paid into the trust fund may receive payment. We make payments to homeowners, as directed by a neutral third party, for eligible relocation costs.

Program Performance and Trends

State law suspends collection of the fee if the balance in the account is equal to or exceeds \$1 million.

Proposal for 2017

Program Funding by Source

Source	Amount
State Appropriations	
Carry Forward of Unobligated Balances from Previous Plans	\$1,163,695
2017 Total	\$1,163,695

Legal Authority: Minn. Stat. §327C.095

Organizational Investments/Loans | \$10,000,000

Organizational Investments and Loans assist non-profit organizations and local units of government in the preservation or development of affordable housing for low-and moderate-income households. The investments and loans provide lending capital to organizations for the purposes of: 1) foreclosure remediation, 2) strategic land acquisition, and 3) pre-development activities. Foreclosure remediation lending covers such costs as the acquisition, rehabilitation, and construction of a one to four-unit residential property that is vacant, abandoned, foreclosed or acquired through a short sale and sold to an income-eligible buyer. Pre-development lending covers such costs as architect fees, attorney fees, option on land and building, and other costs associated with processing or preparations of a housing proposal.

The program is administered through local organizations. The Twin Cities Community Land Bank administers the foreclosure remediation lending and strategic land acquisition activities throughout the seven-county Twin Cities area. The Greater Metropolitan Housing Corporation and the Local Initiatives Support Corporation have provided pre-development lending in the seven-county Twin Cities area, while the Local Initiatives Support Corporation of Duluth has served Duluth. Administrators select and underwrite the individual loans with results reported to us.

Maximum loan amounts vary by administrator. Loans to administrators typically are for terms of one or two years at an interest rate set by us.

Program Performance and Trends

The program, which generally achieves nearly a 1:1 match from our administrators, was established as a revolving loan program with repayments supporting new loan production. The program supports our interest in building the capacity of organizations as community development housing lenders.

Proposal for 2017

For 2017, we will support the Twin Cities Community Land Bank with a new \$10 investment/set of loans. The \$20 million of existing loans that supported the Land Bank were recently paid off.

Program Funding by Source

Source	Amount
Housing Investment Fund (Pool 2)	\$10,000,000
2017 Total	\$10,000,000

Legal Authority: Minn. Stat. §462A.21, Subd. 3a; Minn. Rules, Parts 4900.1925-1930

Naturally Occurring Affordable Housing Investment/Loan | \$10,000,000

Naturally Occurring Affordable Housing (NOAH) is typically older apartment buildings that have become stylistically dated, lack the amenities desired by higher-income tenants, and command lower rents without government subsidies. Low vacancy rates are driving-up rents, and this housing is disappearing as investors buy them, make modest upgrades, and convert to them to higher-rent housing.

The Greater Minnesota Housing Fund is creating a \$25 million fund to take equity positions in 10 to 12 NOAH properties over a two-to-three year period. As property purchases occur, investors will provide capital on a proportional basis to their investment commitment.

The NOAH Fund will target properties across the seven-county metro that are at high-risk of being converted to higher-cost housing. Many properties of interest will likely be in Hennepin or Ramsey County and located in both urban and suburban communities. The properties will be in close proximity to schools, public transportation, public services, and employment centers.

All properties must accept Section-8 vouchers. Beyond compliance with Fair Housing law, the Fund will work proactively to require outreach to communities of color and renters who are least likely to apply. However, to attract private capital into the Fund, there will likely be fewer constraints on owner-operators and properties than a typical Minnesota Housing program.

Program Performance and Trends

This is a potential new investment/loan, and there are no performance data or trends to report.

Proposal for 2017

We are evaluating a potential \$10 million investment through the Greater Minnesota Housing Fund (GMHF) for the NOAH Fund. Our investment would leverage an additional \$15 million to \$20 million of private capital into the Fund and \$80 million to \$100 million of private debt capital at the property level, which will preserve the affordability of 1,000 units of multifamily rental housing for another 15 (or more) years. Because the timing of the financing and transactions is uncertain, we not projecting at this time the number of assisted units for 2017.

Program Funding by Source

Source	Amount
Housing Investment Fund (Pool 2)	\$10,000,000
2017 Total	\$10,000,000

Legal Authority: Minn. Stat. §462.33; Minn. Rules, Parts 4900.3600-3652; and Board adopted Investment Policy, which in relevant part is consistent with Minn. Stat. §11a.24

Flood Disaster | \$0

Disaster response programs provide funding for the repair or replacement of renter or owner-occupied housing damaged by natural disasters such as flood or tornado. We distribute these funds through the Quick Start Disaster Recovery program for single family properties and also assist in repairing damaged rental buildings, providing relocation services to renters displaced or homeless due to disasters, building organizational capacity to respond to disasters, and covering administrative costs related to disaster outreach.

Funds are typically delivered through administrators under contract to deliver ongoing Agency programs for the areas impacted by a disaster. These include administrators for the Single Family Rehabilitation Loan Program, the Multifamily Rental Rehabilitation Deferred Loan Program (RRDL), and the Family Homeless Prevention and Assistance Program (FHPAP).

Quick Start provides homeowners and smaller rental property owners with deferred loans at no interest for repair costs that are not covered by federal assistance or insurance proceeds. The loan is forgiven if the homeowner remains in the property for 10 years, or for rental properties, if property owners keep rents affordable for 10 years. There are no income limits under Quick Start.

Program Performance and Trends

Typically, activities have been funded by special appropriations from the Minnesota Legislature following a federal disaster declaration and determination of the level of available federal funding from the Federal Emergency Management Agency and the Small Business Administration. State appropriations have ranged from \$1,000,000 for the May 2011 Minneapolis tornado to \$12,720,000 for the August 2012 flooding in northeast Minnesota. Over the past six years, Minnesota has seen significant disasters that have required activation of Quick Start and other Agency disaster assistance approximately every 14 months.

For the program assessment period October 1, 2014 – September 30, 2015, Minnesota Housing provided funding for:

- 33 units
- \$360,900 total loan amount
- \$10,936 average per unit
- Median household income was \$60,477 or 78 percent of statewide median income
- Six percent were households of color or Hispanic ethnicity

Proposal for 2017

Typically, the Minnesota Legislature appropriates funds following the declaration of a disaster. Thus, we have not budgeted funds for this program.

Program Funding by Source

Source	Amount
State Appropriations	
New Appropriations 2017	\$0
2017 Total	\$0

Legal Authority: Minn. Stat. §462A.33; Minn. Rules, Parts 4900.3600-3652 and Minn. Stat. §12A.09

Disaster Relief Contingency Fund | \$1,925,934

The Minnesota Legislature established this fund in 2001 as the account into which we would deposit all repayments of previously made disaster relief loans or grants. Funds deposited in this account are used to assist with rehabilitation or replacement of housing that is damaged by a natural disaster in areas covered by a presidential declaration of disaster. Funding also may be used for capacity building grants for disaster response and flood insurance payments.

The terms and conditions under which the funds are made available are at the sole discretion of Minnesota Housing.

Program Performance and Trends

Eligible uses of funds have included writing down the interest rate on Home Improvement Loans and activating the Quick Start Disaster Recovery program in 32 federally declared flood-damaged counties and two tribal communities.

Proposal for 2017

The resources in the table below reflect the funds currently available in the fund.

Program Funding by Source

Source	Amount
State Appropriations	
Carry Forward of Unobligated Balances from Previous Plans	\$1,925,934
2017 Total	\$1,925,934

Legal Authority: Minn. Stat. §462A.21, Subd. 29; Laws of Minnesota 2003, Chap. 128, Art. 10, Sec. 4, Subd. 2