

## Greater Minnesota Housing Infrastructure Grant Program

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mnhousing.gov

#### Agenda

- 1. Minnesota Housing Introduction
- 2. Greater Minnesota Housing Infrastructure Grant Program Overview
  - a) Eligible Infrastructure Projects
  - b) Program Expectations & Requirements
- 3. 2025 Request for Proposals (RFP)
  - a) Scoring Criteria
  - b) Application Walk-through & Uploading Documents
- 4. Q & A

#### Our Mission: The Core Purpose

Housing is foundational to a full life and a thriving state, so we equitably collaborate with individuals, communities and partners to create, preserve and finance housing that is affordable.

#### Why We're Here

 Housing impacts Minnesotans of all backgrounds in all corners of the state

 Housing touches all areas of life – education, health, jobs and more

## MINNESOTA HOUSING

#### Greater Minnesota Housing Infrastructure Grant Program Overview

2025 Request for Proposals

### Greater MN Housing Infrastructure Grant Program

- Competitive grant process, likely to be oversubscribed
- One-time funding although funding discussions underway at Legislature
- Two funding types, \$7.75M total

Appropriated Grant	General Obligation (G.O.)
Funds	Bond Grant Funds
\$4.75 million	\$3 million



• \$500,000 max award (generally...)

## **Eligible Applicants**

#### • Eligible:

- Tribal Nations and Tribally Designated Housing Entities;
- The cities of Northfield, Cannon Falls, Hanover, Rockford and New Prague; and,
- Cities and Counties located in Minnesota and outside the sevencounty Twin Cities metro area (Anoka, Carver, Dakota, Hennepin, Ramsey, Scott and Washington counties).

#### • Ineligible:

- Housing and Redevelopment Authorities (HRAs), Economic and Community Development Agencies (EDAs and CDAs); and,
- Any other entity not listed as "Eligible" above.



#### Maximum Grant Awards

- \$500,000 general, overall limit per grantee;
- Matching funds of at least 1:1 required;
- Manufactured Housing lots not counted toward \$500,000 overall limit.
  - "Manufactured Housing" includes HUD code manufactured and modular.
- Funding limits per lot (Workforce or Affordable Housing):
  - Single-family (1-4 unit) site-built: \$40,000 per lot
  - Manufactured Housing: \$60,000 per lot
  - Multifamily (5+ unit): \$180,000 per lot



## Matching Resources

- Matching funds of at least 1:1 required.
- Matching funds and grant funds combined must cover 100% of project costs.
- Must include at least some nonstate resources.
- May be committed and unspent or previously spent.
- May include in-kind and other contributions.
- Applicants must include resolution(s) evidencing matching resources in their applications.
- G.O. Bond requirements may be more restrictive.



### Maximum Grant Award: Example 1

Oakleaf County seeks to fund public infrastructure to support development of 12 lots. It has up to \$750,000 in matching funds available. If it were to plan for:

- 12 site-built, single-family detached (oneunit) Affordable or Workforce homes, it could be awarded grant funds of up to \$480,000.
  - 12 x \$40,000 per-lot limit = \$480,000.



### Maximum Grant Award: Example 2

Oakleaf County seeks to fund public infrastructure to support development of 12 lots. It has up to \$750,000 in matching funds available. If it were to plan for:

- 6 lots with site-built, single-family detached (oneunit) Affordable or Workforce homes, and
- 6 lots with site-built, single-family detached (oneunit) Market Rate homes,
- It could be awarded grant funds of up to \$240,000.
  - 6 x \$40,000 per-lot limit = \$240,000.
  - No funds awarded for Market Rate lots.



### Maximum Grant Award: Example 3

Oakleaf County seeks to build public infrastructure to support development of 12 lots. It has up to \$750,000 in matching funds available. If it were to plan for:

- 8 lots with site-built, single-family detached (one-unit) Affordable or Workforce homes,
- 1 lot with a multifamily, 5-unit building with a mix of Affordable, Workforce and Market Rate units, and
- 3 lots with Manufactured Affordable or Workforce homes,
- It could be awarded grant funds of **up to \$680,000**.
  - 8 x \$40,000 per-lot limit for single-family = \$320,000.
  - 1 x \$180,000 per-lot limit for multifamily = \$180,000.
  - 3 x \$60,000 per-lot limit for manufactured = \$180,000.
  - \$320,000 + \$180,000 = \$500,000 (subject to \$500,000 overall limit) + \$180,000 (not subject to \$500,000 overall limit) = \$680,000.



### Appropriations vs. G.O. Bonds

- Grantees may be awarded appropriations, G.O. Bonds or both.
- Different grant contracts:
  - Appropriations subject to Office of Grants Management requirements.
  - G.O. Bonds subject to MN Management and Budget capital projects requirements.



### Appropriations vs. G.O. Bonds

Requirements particular to G.O. Bonds:

- Limitations on sale or transfer of improved property
  - Declaration on real property may be required
- Refer to MN Management and Budget's capital projects webpage for additional requirements and more information:
  - <u>https://mn.gov/mmb/debt-management/capital-projects/</u>

## Eligible Uses of Funds

- Grant Proceeds must be used only for Capital Costs of physical, Publicly Owned Infrastructure Projects necessary to support one or more Qualifying Housing Developments.
- Funds must be spent to support physical progress on infrastructure.
- Several key terms..



### Capital Costs

- Capital Costs are those "to acquire public infrastructure or costs to make additions, improvements, modifications, replacements, rearrangements, reinstallations, renovations, or alterations to public infrastructure that materially increases its value or useful life."
- <u>Not</u> operating or maintenance costs.



## "Publicly Owned"

"Publicly Owned" means:

- For G.O. Bond-funded projects, "wholly owned by a Grantee that is a city or county for the duration of the project and for the useful life of the infrastructure."
- For projects funded by appropriations, "wholly or majority-owned by a public entity or public entities, or privately owned but ... [later] transferred to a public entity."



## Necessary to Support Qualifying Housing Development(s)

"Necessity" considered on a case-by-case basis. Broad categories may include:

- Transportation (roads, sidewalks)
- Water (pipes, curb and gutter)
- Power (generation, transmission)
- Other capital improvement for housing or infrastructure development (land acquisition and preparation)

And more

## Qualifying Housing Developments

- Plans must call for Affordable Housing, Workforce Housing, or both.
- Mixed-income also allowed (may also contain Market-Rate housing).
- Mixed-use (e.g., both commercial and residential) and mixed-tenure (e.g., both ownership and rental) both allowed.
- May be in any stage of planning, predevelopment or development.
- Housing completion generally not required.



### Affordable, Workforce and Market-Rate Housing

		Affordable Housing		Workforce Housing		Market-Rate Housing
What is it?	•	Generally, occupancy is income-restricted to at or below 115% AMI (homeownership) or 80% AMI (rental).	•	Cost is Affordable to the Local Workforce. Occupancy not necessarily income- restricted.	•	Neither income-restricted nor Affordable to the Local Workforce.
Can it be included?	•	Yes. It is allowed.	•	Yes. It is allowed.	•	Yes. It is allowed.
Does it contribute to the maximum grant award?	•	Yes. Lots with Affordable Housing contribute to maximum funding available.	•	Yes. Lots with Workforce Housing contribute to maximum funding available.	•	No. Lots with ONLY Market-Rate Housing DO NOT contribute to maximum funding available.

"Affordable to the Local Workforce" means the reasonably estimated housing cost does not exceed 150% of the four-bedroom <u>Affordable to Local Workforce Rent Limit.</u>

## Workforce Housing

- Workforce Housing means housing that is "Affordable to the Local Workforce."
- "Affordable to the Local Workforce" means the reasonably estimated housing cost does not exceed 150% of the four-bedroom <u>Affordable to Local</u> <u>Workforce Rent Limit.</u>
- Affordability is a "point in time" estimate.
  - Generally, no affordability periods.
  - Allows for market and demographic fluctuations between planning, construction and occupancy phases.

#### Reasonable Estimate of Affordability: Example

#### Home/Rental Housing/Post-Selection/Rent & Income Limits



#### Quick Links

MF Consolidated Request For Proposals (RFP)								
Preservation Resources								
Wage Theft Prevention and Prevailing Wage Requirements	>							
Supportive Housing Resources	>							
Multifamily Customer Portal Resources								
Development Team Qualification Forms	>							
Underwriting Standards	>							

#### Multifamily Rent and Income Limits

Multifamily Tax Subsidy Projects (MTSP) HOME Program

Collapse All

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#### Deferred Loan Programs

Check your legal documents carefully for the correct limits for the loan(s) that financed your property. Income and rent limits for Minnesota Housing's deferred loans may not always be applied to the program name shown on the legal documents. For example, an Economic Development and Housing Challenge (EDHC) loan may require use of MTSP income and rent limits when combined with tax credits. Therefore, deferred loan income and rent limits are not displayed under a loan program name.

#### 2025 Limits - Effective April 1, 2025

2025 Deferred Loan Income and Rent Limits 2025 Affordable to Local Workforce Rent Limits

2025 Supportive Housing Standards 2025 Housing Infrastructure Bonds (HIB) Income Limits for Senior Housing MARIF Occupancy Requirements (for income limits, see Chapter 1)

#### Archived

2024 Deferred Loan Income and Rent Limits 2024 Affordable to Local Workforce Rent Limits 2024 Supportive Housing Standards 2024 Housing Infrastructure Bonds (HIB) Income Limits for Senior Housing

#### 2025 Limits - Effective April 1, 2025

2025 Deferred Loan Income and Rent Limits

2025 Affordable to Local Workforce Rent Limits

2025 Supportive Housing Standards

2025 Housing Infrastructure Bonds (HIB) Income Limits for Senior Housing

MARIF Occupancy Requirements (for income limits, see Chapter 1)

#### Archived

2024 Deferred Loan Income and Rent Limits

## Reasonable Estimate of Affordability: Example

Use the same, 4-BR number for both Homeownership and Rental, regardless of actual BR count

Rents are held at previous year levels in areas with wage/income decreases.      Table 1: 2025 Affordable to Local Workforce Rent Limits      County    OBR    1BR    2BR    3BR    4BR    5BR    6BR							Affordability Limit for Lyon County: \$1,740 x 150% = \$2,610.								
Affordable rents are based on the lesser of the following:							/								
						mployment	and	Martin	\$1,016	\$1,089	\$1,307	\$1,509	\$1,684	\$1,858	\$2,03
								Marshall	\$1,045	\$1,119	\$1,344	\$1,552	\$1,732	\$1,911	\$2,08
						al	Mahnomen	\$1,130	\$1,210	\$1,452	\$1,678	\$1,871	\$2,065	\$2,25	
								Lyon	\$1,050	\$1,125	\$1,350	\$1,560	\$1,740	\$1,920	\$2,10
								Lincoln	\$1,000	\$1,071	\$1,285	\$1,485	\$1,57	\$1,828	\$1,99
MINNESOTA HOUSING							Le Sueur	\$1,227	\$1,314	\$1,578	\$1,822	\$2, 32	\$2,243	\$2,45	

- Rent Limit: Straightforward. Applies to gross rent + any tenant-paid utility allowance.
- Homeownership Limit: Less straightforward. Use the rent limit to set a target home value or mortgage payment. ("PITI+" can't exceed \$2,610.)

### Reasonable Estimate of Affordability: Example

- "PITI+": Monthly principal, interest, property taxes, property insurance, plus homeowners association dues, manufactured home park lot rent and community land trust ground lease payment.
- PITI+ cannot exceed \$2,610 (for projects being planned today in Lyon County)
- ROUGH estimate for illustration purposes only:

\$2,610 Limit

- \$ 375 Taxes

- <u>\$ 300 Insurance (mortgage + homeowners)</u>
 \$1,935 left for Principal & Interest

If mortgage interest is 6.5% to 7.5%:

- Approx. \$300,000 \$325,000 max. home sale price (without downpayment assistance)
- Approx. \$290,000 \$310,000 mortgage amount

### After Award: Program Expectations & Requirements



- Final Workplan & Budget
- Execute a Grant Contract Agreement
  - 3-year performance period
- Certificate(s) of insurance
- Progress reporting
- Progress monitoring & Financial Reconciliation

#### 2025 RFP Dates

- Final call for questions Friday, May 16 at 5
  p.m.
- Applications are due by Thursday, June 12 at 5 p.m.
- Selections: Late Summer or Fall 2025
- Due diligence: Fall 2025
- Grant Contract Agreements executed late
  2025 early 2026







Project Readiness 25 Points Total

- Infrastructure project readiness (15 points)
- Qualifying Housing Development readiness (10 points)



Scale of Investment 40 Points Total

- Unit Production (15 points)
- Rural/Tribal Communities (25 points)



## Community Need 15 Points Total

- Cost-burdened households (5 points)
- Workforce Housing Communities (10 points)



Community Impact 10 Points Total

- Understanding & Prioritizing Community Needs (5 points)
- Including Communities Most Impacted by Housing Instability (5 points)



Collaboration and Local Actions to Support Housing 10 Points Total

- Collaboration with public and private stakeholders (5 points)
- Local policy actions to support Affordable, Workforce and Market-Rate Housing (5 points)

## **Application Checklist**

#### **Application Checklist**

All of the following checklist items must be completed properly and submitted in order for an application to meet the threshold criteria and be considered for funding:

- 1. Application (submit via Cvent)
- 2. Resolution(s) Regarding Matching Resources
- 3. Application Signature Page (upload via Cvent)
- 4. Pre-Award Risk Assessment Form (upload via Cvent)



#### Pre-award Risk Assessment



#### **Pre-Award Risk Assessment for Political Subdivisions**

\*Political subdivision is defined as a county, town, city, school district, or other municipal corporation or political subdivision of the state authorized by law to enter into contracts.

Per Minn. Stat. §16B.981, Minnesota Housing is required to conduct a pre-award risk assessment of potential grantees requesting grant awards of \$50,000 or more. The information submitted by potential grantees will be used to assess the risk that a potential grantee cannot or would not perform the required duties of the grant. Minnesota Housing will review the potential grantee's past performance, tax returns, audits, principals, and standing with the Secretary of State.

Minnesota Housing will determine whether:

- 1. The potential grantee would likely be able to perform the duties of the grant without additional conditions,
- 2. The potential grantee would likely be able to perform the duties of the grant with additional technical assistance or conditions placed on the potential grantee, or
- 3. There is a substantial risk that the potential grantee cannot or would not perform the required duties of the grant.

#### Where to find the Application & Forms



Housing is foundational to a full life.

Read our plans to Go Big so everyone can go home >

# Where to find the Application & Forms

#### https://mnhousing.gov/loc al-government.html





Sign up for Local Government Housing Programs updates.

#### Contact

Sennifer Bergman, Director of Local Government **Housing Programs** Jennifer.Bergman@state.mn.us

Annie Reierson, Manager of Local Program Grants Annie.Reierson@state.mn.us

**Bani Salus**, Manager of Rental Assistance Grants Danielle.Salus@state.mn.us

#### **Local Government Housing Programs**

The Local Government Housing Programs team will administer some of the new programs identified in the 2023 Housing Bill. The team will support local governments as they develop new affordable rental and single-family housing, provide rental assistance and other housing needs.

Four new programs will be launching in 2025: The Local Housing Trust Fund Grants Program, Greater Minnesota Housing Infrastructure Grants, Greater Minnesota Small Cities (Tier II Cities) Housing Aid Grants, and Bring It Home Rental Assistance. The annual reporting instructions and forms for the Local Affordable Housing Aid and Statewide Affordable Housing Aid will be available in the first quarter of 2025.

Look for further updates and information to be added to this page as it becomes available.

#### **Current Funding Available APPLY NOW!**

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Local Housing Trust Fund Grants Program

**Request for Proposal (RFP) Application Materials** 

## Where to find the Application & Forms

#### Current Funding Available APPLY NOW!

Greater Minnesota Small Cities (Tier II Cities) Housing Aid Grant Program

**Greater Minnesota Housing Infrastructure Grants** 

**Request for Proposal (RFP) Application Materials** 

**Program Information** 

**Eligible Applicants** 

**Greater Minnesota Housing Infrastructure Grants** 

#### Request for Proposal (RFP) Application Materials

#### Request for Proposal (RFP) Application Materials

The Greater Minnesota Housing Infrastructure Grant Program RFP application, forms, supporting documentation and pre-award risk assessment documents must be completed and submitted **no later than 5 p.m. Central time on Thursday, June 12, 2025 in order to be considered for funding**.

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- <u>Request for Proposal (RFP) Online Application</u>
- <u>Request for Proposal (RFP) Application Reference Document</u>
- <u>Request for Proposal (RFP) Application Instructions</u>
- <u>Application Signature Page</u>
- Pre-Award Risk Assessment Form for Political Subdivisions
- Scale of Investment and Community Need Methodology

#### Coming soon:

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- Minnesota Housing will be hosting two technical assistance sessions for potential the Greater Minnesota Housing Infrastructure Grants Program applicants on the following dates:
  - Tuesday, April 22, 2025, 10:30 a.m. noon Central time, via Microsoft Teams webinar. Register here.
  - Wednesday, April 30, 2025, 2 p.m. 3:30 p.m. Central time, via Microsoft Teams webinar. <u>Register</u> <u>here</u>.
- Frequently Asked Questions (FAQ) will be posted on or around Friday, May 30, 2025.



#### Application Demo MINNESOTA HOUSING

Greater Minnesota Housing Infrastructure Grant Program Request for Proposal (RFP) Application

#### About the Application

Before completing the Greater Minnesota Housing Infrastructure Grant Program RFP Application, please review the RFP <u>Instructions</u> and <u>Program Guide</u> for program details, including eligibility requirements, eligible uses, definitions and related program information.

#### How to Apply

Complete the application here, including uploading all required Application Checklist items below, before the Application Deadline of **Thursday, June 12, 2025, 5 p.m. Central time**.

#### **Application Checklist**

# eNews Sign-up

Minnesota Housing website (mnhousing.gov) Local Government Housing Programs

https://mnhousing.gov/localgovernment.html



Sign up for Local Government Housing Programs updates.

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Current Funding Available	
APPLY NOW!	

Local Housing Trust Fund Grants Program

Request for Proposal (RFP) Application Materials

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Sign up for email updates >



# Thank You!



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# Questions?

