



Regional Planning Grant
to Prevent and End Homelessness
RFP Info Session

March 26, 2026



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1



Our Mission

Housing is the foundation for success, so we collaborate with individuals, communities and partners to create, preserve and finance housing that is affordable.

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2

Meeting Logistics

This session is being recorded and may be posted publicly.

We will leave time at the end for questions. Today's answers offered are preliminary.

Final answers will be posted on Minnesota Housing's Multifamily's Grants Program Page Program page.

3/26/2026

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3

3

Agenda

- Welcome and Introductions
- Program Overview
- Eligibility and Expectations
- Review Criteria, Scoring, and Selections
- Submission, Timeline, and Due Diligence
- Questions

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4

4




Program Overview

3/26/3036

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5

5

Program Overview

Support Greater Minnesota's six Continuums of Care (CoCs) and Tribal Nations in working with state agencies to prevent and end homelessness

- Regional coordination
- Coordinated Entry (CE) operations
- Homeless data management
- Cross-system collaboration

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6

6

Available Funding

- \$900,000 in one-time funding
- For the period of January 1, 2027, through December 31, 2028
- Funding is contingent upon legislative approval, the availability of state appropriations, and the commitment and availability of Greater Minnesota Housing Fund resources
- The total amount of funding available may increase or decrease, and individual awards and the grant period may be increased or extended at Minnesota Housing's sole discretion, with or without additional funding.

3/26/2026

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7

7



Eligibility and Expectations

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8

8

Eligible Applicants

- Federally recognized Tribal Nations (or Tribally designated housing entities) within the state of Minnesota.
- CoCs: A nonprofit or governmental entity can apply on behalf of a Greater Minnesota CoC. An eligible applicant must have an official designation from the CoC.

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9

9

Eligible Activities: Planning Support and Capacity Enhancement

Supports regional planning and activity coordination to enhance a region's capacity to maintain and expand housing resources

- CE system management
- Regional planning and coordination for U.S. Department of Housing and Urban Development (HUD) Notice of Funding Opportunities
- Community and provider engagement
- Data analysis and local system performance
- Staff training and development

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10

10

Eligible Activities: Innovation (Optional)

Supports new or expanded approaches to strengthening housing stability and system coordination.

- Up to two proposal
- Test new strategies, partnerships, or system improvements that strengthen coordination, access, and overall system capacity
 - Strengthen collaboration across regions, jurisdictions, or systems
 - Improve system efficiency and access
 - Pilot new approaches informed by community input and data

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11

11

Eligible Expenses

- Administration Expenses – audit/accounting, insurance, HMIS fees, human resources, etc. (10%)
- Staffing Expenses – staff salaries and benefits
- Other Expenses – office rent, utilities, tech, training, travel, marketing/outreach, compensation for people with lived experiences, other operating expense, etc.

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12

12



Review Criteria, Scoring, and Selections

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13

Threshold Criteria

The application must be:

- An eligible applicant
- Submitted by the deadline to the online [Multifamily Secure Upload Tool](#)
- Complete and include all required application checklist items

NOTE: Applications that are submitted after the submission deadline will not be reviewed/considered for funding

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14

Competitive Criteria: Planning Support and Capacity Enhancement

Scoring Criteria:

- Planning Capacity and Needs (45 points)
- Project Narrative (25 points)
- Equity (15 points) - Recognizing and honoring sovereignty, Tribal Nations will receive automatic points for the Equity section.
- Budget (15 points)

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15

15

Scoring Methodology: Planning Support and Capacity Enhancement

Planning Capacity and Needs (45 points):

- Provides the complete and accurate information to evaluate
 - Average Grant Dollars per CoC or Tribal Nation (total grant dollars divided by total number of funding subrecipients and partner organizations)
 - Rate of Homelessness (total number of people experiencing homelessness divided by total population of the CoC region or Tribal Nation)
 - Black, Indigenous, and People of Color (BIPOC) Representation (Number of BIPOC individuals experiencing homelessness divided by total 2024 PIT Count)

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16

16

Scoring Methodology: Planning Support and Capacity Enhancement

Project Narrative (25 points):

- Applicant clearly identifies the specific capacity gaps to be addressed and presents a realistic, well-defined plan for strengthening regional planning and capacity.
- The proposal demonstrates how increased capacity will benefit the communities served and is evaluated for clarity, feasibility, and alignment with RPG goals.

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17

17

Scoring Methodology: Planning Support and Capacity Enhancement

Equity (15 points):

- Applicant describes plans to involve populations experiencing disproportionate housing instability (for example, cultural, racial, and ethnic communities, LGBTQIA2S+ communities, people experiencing domestic violence, people with disabilities, veterans) and people with lived experience in the planning.
- Tribal governments and Tribally designated housing entities automatically receive full points under this criterion, recognizing and honoring sovereignty.

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18

18

Scoring Methodology: Planning Support and Capacity Enhancement

Budget (10 points):

- Budget is clear, reasonable, detailed and well-developed
- Narrative supports and explain budget activities

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19

19

Competitive Criteria: Innovation (Optional)

Scoring Criteria:

- Project Overview, Impact, and Innovation (50 points)
- Equity (30 points) - Recognizing and honoring sovereignty, Tribal Nations will receive automatic points for the Equity section.
- Budget (20 points)

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20

20

Scoring Methodology: Innovation

Project Overview, Impact, and Innovation (50 points):

- Applicant clearly articulates the purpose, goals, and anticipated impact of the proposed innovation, including how it strengthens long-term housing outcomes.
- Applicant demonstrates that the innovation fosters interregional collaboration or cross-jurisdictional partnerships (for example, shared infrastructure, staffing, coordinated entry alignment, justice–housing partnerships) and builds organizational and community capacity.
- Applicant provides a detailed and actionable implementation plan, including strategies for meaningful community participation, data-informed learning, and evaluation or pilot testing.
- Applicant demonstrates a sustainable approach with clear plans to maintain innovation and capacity beyond the grant period, including scalability or replication potential.

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21

21

Scoring Methodology: Innovation

Equity (30 points):

- Applicant demonstrates a deep understanding of the communities or populations served, including needs, opportunities, and challenges.
- Applicant demonstrates readiness and capacity to implement the proposal, including trusted relationships with the communities.
- Tribal governments and Tribally designated housing entities automatically receive full points under this criterion, recognizing and honoring sovereignty.

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22

22

Scoring Methodology: Innovation

Budget (20 points):

- Applicant identifies major expense categories sufficient to implement the proposal and provides reasonable cost estimates.
- Applicant demonstrates a reasonable plan to cover expenses, including contingencies. RPG to Prevent and End Homelessness funds are critical to move forward.

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23

23

Funding Decisions

- Final funding amounts will be dependent on the amount requested, the number of applicants, the funding amount available, and the application scores.
- All funding decisions are at Minnesota Housing's sole discretion and are not subject to appeal.

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24

24



Submission, Timeline, and Post-Selection

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25

25

Application Checklist

- Application
 - Planning Support and Capacity Enhancement
 - Innovation (Optional)
- Application Signature Page
- Budget
- Work Plan
- Pre-award Risk Assessment Form and accompanying documentation detailed in the form

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26

26

Submission

Due by 12:00 p.m. (noon) CT on Thursday, May 14, 2026

Upload application materials to the online [Secure Upload Tool](#)

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27

27

RFP Timeline

<u>Date</u>	<u>Activity</u>
Monday, March 23, 2026	RFP posted via the Minnesota Housing website and eNews
Thursday, March 26, 2026	Minnesota Housing holds an RFP information session (more information below)
Thursday, May 14, 2026	Applications due by 12 p.m. Central Time
Thursday, September 24, 2026	Minnesota Housing staff recommends selections to Minnesota Housing's board
Monday, September 28, 2026	Selected grantees notified; due diligence phase begins
Thursday, October 1, 2026	Mandatory due diligence training for all selected grantees
Monday, November 16, 2026	All due diligence items due
Friday, January 1, 2027*	Upon Grant Contracts Agreements being fully executed, Grant Contract Agreement term begins.
Sunday, December 31, 2028,	Grant Contract Agreement term ends

*or the date signed by both Grantee and Minnesota Housing, whichever is later

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28

28

Due Diligence Expectations

Due diligence due by Monday, November 16, 2026

- Signed Grant Contract Agreement
- Board Resolution
- Designation letter from the CoC or Tribes' planning entity
- Certificate of Insurance with Employee Dishonesty/Crime Coverage
- Final approved Work Plan and Budget
- SWIFT vendor number and W-9

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29

29

Reporting and Administrative Requirements

- Submit quarterly progress and expenditure reports
- Submit an annual narrative report
- Participate in the state's monitoring and financial reconciliation process

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30

30



Questions?

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31

31



Thank You!

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3/26/2026

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32

32