Statewide Strategic Plan Planning Grant
RFP Info Session

February 7, 2022
Meeting Logistics

• This session is being recorded and may be posted publicly.

• We will leave time at the end for questions. Today’s answers offered are preliminary. Final answers will be posted on Minnesota Housing’s Multifamily Grants Program page.

• Please mute your line unless you are speaking. Webinar audio controls are orange when muted.

• Please do not put your line on hold, as this may trigger hold music.
GoTo Toolbar
Our Mission: The Core Purpose

Housing is the foundation for success, so we collaborate with individuals, communities and partners to create, preserve and finance housing that is affordable.
Agenda

• Welcome and Introductions
• Program Background and Overview
• Eligibility and Expectations
• Review Criteria, Scoring, and Selections
• Submission, Timeline, and Due Diligence
• Questions
Program Background and Overview
Program Background

• Keeping with past statewide strategic plans in providing financial resources to support regional planning capacities in greater Minnesota

• Shared experience of working together has helped lead to looking at homelessness with a new lens

• May 2020 – Minnesota Interagency Council on Homelessness (MICH) voted to focus the next statewide strategic plan to prevent and end homelessness on housing, health, and racial justice
Goal: Design and implement Minnesota’s next statewide strategic plan focused on housing, health, and racial justice

• Commitment to reduce racial disparities

• Commitment to enhance local homeless response systems, including better coordination among local and state partners
Program Overview

Available Funding

• $350,000 in one-time funding

• For the period of July 1, 2022 through June 30, 2023
Eligibility and Expectations
Eligible Applicants

• Federally recognized tribes (or tribally designated housing entity) within the state of Minnesota

• Continuums of Care (CoCs) – A nonprofit or for-profit entity can apply on behalf of a Greater Minnesota CoC. An eligible applicant must have an official CoC designation from HUD (one applicant per CoC)
Eligible Applicants (continued)

• Preference will be given to applicants who can demonstrate:
  • Broad participation of various stakeholders who will collaboratively help shape the responses that are requested in the application
  • Collaborative efforts to lead the planning and implementation process
  • Experience managing state funding
  • Current participation in statewide homeless efforts including, but not limited to, the Homeless Management Information System (HMIS), Coordinated Entry (CE), and efforts associated with Minnesota’s Interagency Council on Homelessness (MICH)
Eligible Planning Activities

• Participate and connect local communities to the statewide strategic plan focused on housing, health, and racial justice

• Identify and implement actions related to housing, health, and racial justice to better serve at-risk and homeless households who are currently underserved

• Develop strategies, service models, and best practices to reduce disparities among homeless populations that are currently represented in the local homeless response system

• Build partnerships where gaps exist, which could include partnerships with culturally specific service providers, local schools, area jails/prisons, local health care organizations, local public health agencies, and veteran service providers, with the intent to provide holistic services
Eligible expenses:

• Staff salaries and benefits
• Technology (including HMIS administrative fees)
• Travel
• Training expenses
• Office supplies
• Audit/accounting
• Other expenses, as approved in writing by Minnesota Housing and at Minnesota Housing’s sole discretion
Expectations

• Collaborative partnership

• Reporting and administrative requirements
  • Submit quarterly progress and expenditure reports
  • Submit annual narrative report
  • Participation in the meetings to design and implement the next statewide strategic justice-oriented plan focused on housing, health, and racial justice
  • Participation in the state’s monitoring and financial reconciliation process

• Diversity and inclusion
Review Criteria, Scoring, and Selections
Minimum Threshold

The application must be:

• Submitted by the deadline to the online Multifamily Secure Upload Tool

• Complete and include all required application checklist items

• **NOTE:** Applications that are submitted after the submission deadline will not be reviewed/considered for funding
Review Criteria

Scoring Criteria

• Project Design and Planning Activities (50 points)
• Diversity and Inclusion (40 points)
• Budget (10 points)
## Scoring Methodology

<table>
<thead>
<tr>
<th>Project Design and Planning Activities</th>
<th>Description</th>
<th>Weight</th>
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<tbody>
<tr>
<td>• Describe how specific actions being proposed support efforts to advance housing, health, and racial justice in connection with statewide efforts.</td>
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<td>• Provide specific and measurable outcomes and deliverables</td>
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<td>• Provide a realistic project timeline</td>
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<tr>
<td>• Have experience managing state funding and participating in statewide homeless efforts</td>
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<table>
<thead>
<tr>
<th>Diversity and Inclusion</th>
<th>Description</th>
<th>Weight</th>
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<td>• Identify the planning and decision-making process and the involved entities and their specific roles.</td>
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<tr>
<td>• Describe how your planning entities represent the demographics of those you intend to serve, especially populations who may be experiencing homelessness at disproportionate levels (i.e. cultural, racial, and ethnic communities, LGBTQIA communities, people with disabilities, veterans, and others who are identified by the region).</td>
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<td>• Describe how you plan to design the system and processes to meet the needs of these populations.</td>
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<tr>
<th>Budget</th>
<th>Description</th>
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<td>• Budget is clear, reasonable, detailed and well-developed</td>
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<td>• Narrative supports and explain budget activities</td>
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Funding selections will not be solely based on application scores.

The review committee will evaluate application scores in conjunction with the state planning direction of achieving housing, health, and racial justice.
Submission, Timeline, and Due Diligence
Due by **12:00 p.m. (noon) CT on Thursday, March 17, 2022**

- Upload application materials (Application, Application Signature Page, Planning Budget and Current Financial Information) to the online [Multifamily Secure Upload Tool](#)

- Upload required documents in the original format, except Application Signature Page which can be submitted as a PDF

- Application should be no more than 10 pages
<table>
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<tr>
<th>Date</th>
<th>Activity</th>
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<tbody>
<tr>
<td>Tuesday, February 1, 2022</td>
<td>RFP posted via the Minnesota Housing website and eNews</td>
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<tr>
<td>Monday, February 7, 2022</td>
<td>Minnesota Housing holds an RFP information session at 2:30 p.m. CT</td>
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<tr>
<td>Thursday, March 17, 2022</td>
<td>Applications due by 12:00 p.m. (noon) CT</td>
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<td>Thursday, April 28, 2022</td>
<td>Minnesota Housing staff recommends selections to Minnesota Housing’s board</td>
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<td>Monday, May 2, 2022</td>
<td>Selected grantees notified; due diligence phase begins</td>
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<td>Thursday, May 5, 2022</td>
<td>Mandatory due diligence training for all selected grantees</td>
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<tr>
<td>Tuesday, June 7, 2022</td>
<td>Due diligence items due</td>
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<tr>
<td>Friday, July 1, 2022</td>
<td>Contract starts</td>
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<td>Friday, June 30, 2023</td>
<td>Contract ends</td>
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Due Diligence Expectations

Due diligence due by Tuesday, June 7, 2022

- Grant Contract Agreement
- Board Resolution
- Designation letter from the CoC or tribal planning entity
- Certificate of Insurance with Employee Dishonesty/Crime Coverage
- Certificate of Good Standing
- Final Work Plan and Budget
- Electronic Funds Transfer (EFT) Authorization Form and W-9
Questions?
Thank You!

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